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UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF FLORIDA

CARL LINE LAKE CLERK U.S. DIST. CT. S.D. OF FLA.-MIAMI

LUKOIL-LANGEPASNEFTEGAZ, a Russian Company

Plaintiff,

v.

YOX WARENHANDELSGESELLSCHAFT M.B.H., a foreign corporation, RAMOIL HOLDING COMPANY, a Cayman Islands Company; RAMOIL MANAGEMENT COMPANY, RODOLJUB RADULOVIC, individually, and JASNA RADULOVIC, individually

CASE NO 98	-8309
C	IV-MOORE
	AGISTRATE JUDGE BANDSTRA

Defendants.

## **COMPLAINT**

- 1. Plaintiff Lukoil-Langepasneftegaz ("Lukoil"), sues Defendants Yox WarenHandelsgesellschaft m.b.H. ("Yox"), Ramoil Holding Company ("Ramoil Holding"), Ramoil Management Company, Inc. ("Ramoil Management"), Rodoljub Radulovic and Jasna Radulovic (collectively the "Radulovics") and alleges:
- 2. This is an action for the recognition and enforcement of a foreign arbitral award, pursuant to 9 U.S.C. § 203, concerning proceedings falling under the United Nations Convention on the Recognition and Enforcement of Foreign Arbitral Awards.



3. Venue is proper in Palm Beach County, Florida, as Ramoil Management, Defendant Yox's successor entity, as well as the alter egos of these two entities, are all based in or residents of Palm Beach County, Florida.

## **PARTIES**

- 4. Plaintiff Lukoil is a company organized and existing under the laws of Russia, with an address of 11A Lenin Street, Langepas, Tyumen Region, 626449 Russia. Lukoil is an oil producer.
- 5. Defendant Rodoljub Radulovic is an individual *sui juris* residing in Florida at 3132 NE 31st Avenue, Lighthouse Point, FL 33064. Rodoljub Radulovic is a citizen of the former Yugoslavia, and a permanent resident alien of the United States.
- 6. Defendant Jasna Radulovic is an individual *sui juris* residing in Florida at 3132 NE 31st Avenue, Lighthouse Point, FL 33064. Jasna Radulovic is a resident of the United States.
- 7. Defendant Yox was at all relevant times, an Austrian corporation doing business in Russia. At all material times, the Radulovics, or either of them, were the officers, managing directors, and/or former beneficial owners and/or shareholders of Yox. On information and belief, Yox was absorbed by another entity, Ramoil Management, without compliance with the statutory requirements of merger, and/or Yox continued business as Ramoil Management following its demise.
- 8. Defendant Ramoil Holding is organized under the laws of the Cayman Islands as an exempt company for the purpose of doing business outside of the Cayman Islands. Ramoil Holding has at all material time maintained a business address of Suite 350, 2424 Federal Highway, Boca Raton, Florida 33431. Ramoil Holding has at all

material time maintained an agent at that address. At all material times, the Radulovics, or either of them, have been the officers, directors and beneficial owners of Ramoil Holding.

9. Defendant Ramoil Management is a Florida Corporation doing business in Palm Beach County, Florida. Ramoil Management has at all material times maintained a business address of Suite 350, 2424 Federal Highway, Boca Raton, Florida 33431. Ramoil Management has at all material time acted as agent for Defendant Ramoil Holding. At all material times, the Radulovics, or either of them, have been the officers, directors and beneficial owners of Ramoil Management.

## **ALTER EGO ALLEGATIONS**

- 10. All or substantially all of Ramoil Holding's business affairs are conducted by the Radulovics through one or more of the Ramoil Companies<sup>1</sup> inter-changeably. Additionally, the Radulovics regularly operated one Ramoil Company as the alter ego of one or more of the other Ramoil Companies; in particular, Ramoil Management and Ramoil Holding were the alter egos of one another.
- Radulovic's position as Chairman of Ramoil Holding and President of Ramoil Management, on information and belief, at all relevant times (and presently) the Radulovics exercised absolute domination and control over each of the Ramoil Companies and directed the entire business and management of the Ramoil Companies, solely, completely and exclusively, and used each of them, including Ramoil Holding, to conduct their own, personal business.

<sup>1</sup> The various Ramoil entities including but not limited to, Ramoil Holding, Ramoil Management, and Yox are collectively referred to as the "Ramoil Companies."

- 12. Upon information and belief, at all relevant times herein Ramoil Holding was a sham corporation. Its sole function was to act as a nominal contracting party for international commodity transactions on behalf of its sole owner and manager, the Radulovics, and as a funnel for the receipt and payment of funds arising from such transactions, the proceeds of which were entirely controlled by the Radulovics and diverted to themselves and/or other Ramoil Companies.
- 13. Ramoil Holding, although nominally a Cayman Islands corporation, has no actual physical or business presence in the Cayman Islands, or, on information and belief, anywhere else in the world except to the extent it acts through its alter egos. It has no office facilities, office operations or office employees in the Cayman Islands. It has no telephone, facsimile or business listings in the Cayman Islands telephone book or telephone company.
- 14. Ramoil Holding's sole nexus with the Cayman Islands is a nominal post office box address, which is the office address of its incorporating local attorneys, from whose offices Ramoil Holding conducts no business affairs.
- 15. Ramoil Holding's sole telephone and facsimile numbers, as shown on its stationery, are the same telephone and facsimile numbers as Ramoil Management in Boca Raton, Florida.
- 16. Communications, oral or written, transmitted to or by Ramoil Holding, including communications with Lukoil relative to the transactions referred to herein, were made via Rodoljub Radulovic or Ramoil Management in Florida.
- 17. On information and belief, the Radulovics, in the exercise of their domination and control and in order to mislead and defraud the creditors of Ramoil Holding and the other Ramoil Companies:

- (i) authorized and directed the commingling of the payments, receipts and funds of Ramoil Holding between and among themselves and the other Ramoil Companies;
- (ii) in general, conducted the business of the Ramoil Companies as unitary enterprise without making distinctions among the companies.

All of the foregoing had the intent and effect of misleading and deceiving contracting third parties (including Lukoil) and other creditors, and obscuring and concealing the legal responsibility of the Radulovics and Ramoil Holding.

- 18. For example, Ramoil Management and the other Ramoil Companies routinely invoiced customers for payments of amounts due in connection with contracts with Ramoil Holding. Ramoil Management and other Ramoil Companies also received payments from customers for transactions undertaken in the name of Ramoil Holding.
- 19. In other instances, Ramoil Management entered contracts in its own name, payment for which was to be made, and in some instances was made, by Ramoil Holding, Conversely, Ramoil Management at other times represented that it was principal in transactions entered in the name of Ramoil Holding.
- 20. Similarly, the duties, obligations and benefits of contracts that purported to be between Yox and Lukoil or other third parties were regularly intermingled with Ramoil Holding undertaking the duties or receiving the benefits of such contracts. Moreover, on information and belief, the funds of Ramoil Management, Ramoil Holding, and Yox were routinely commingled.
- 21. Neither Ramoil Holding, nor any of the other Ramoil Companies, was ever sufficiently capitalized or financed to satisfy all of the debts it/they incurred in the course of

doing the Radulovics' business, including the transactions between Yox with Lukoil which was later renegotiated by Ramoil Holding. As a consequence neither Yox, Ramoil Holding nor the other Ramoil Companies possess assets sufficient to satisfy the debts incurred by Yox and the other Ramoil Companies.

- 22. In short, Ramoil Holding and the other Ramoil Companies are a unitary enterprise, controlled and dominated by, and utilized as the personal investment vehicle and for the personal benefit of, the Radulovics. The commingling of funds and intermingling of contractual obligations and benefits between and among Ramoil Holding and the Ramoil Companies was undertaken at the direction of the Radulovics in order to mislead and defraud creditors, including Lukoil.
- 23. Defendants Ramoil Holding and Yox are also amenable to jurisdiction in Florida because Ramoil Management, Yox, and Defendant Ramoil Holding are alter egos of the Radulovics, to wit:
- (a) Ramoil Holding is so organized and controlled and its business is conducted in such a manner as to make it merely an agent, instrumentality, and alter ego of the Radulovics.
- (b) Ramoil Management is so organized and controlled and its business is conducted in such a manner as to make it merely an agent, instrumentality, and alter ego of the Radulovics.
- (c) Yox was so organized and controlled and its business was conducted in such a manner as to make it merely an agent, instrumentality, and alter ego of the Radulovics.

- (d) Ramoil Holding, Ramoil Management, and Yox have, at all relevant times been controlled, organized, and operated by the Radulovics as overlapping entities and alter egos of each other which do not respect the corporate form and have been used to defraud creditors, including Lukoil.
- 24. Defendants Yox, Ramoil Holding and Ramoil Management are or have been engaged in substantial and not isolated activity within Florida, both personally and/or through their agents and/or alter egos.

# **COMMON FACTUAL ALLEGATIONS**

- 25. In 1991, Lukoil, through a Russian state trading organization called V/O Rosvneshtorg ("Rosvneshtorg"), sold 165,018,035 metric tons of crude oil, at the price of \$21,215,956.80, to Yox, a company organized and registered in Austria, but controlled by the Radulovics.
- 26. The involvement of Rosvneshtorg, the state trading organization, as an intermediary in the transaction, was required by Russian law; however, as reflected by the parties' subsequent conduct and execution of documents, the contract was effectively between Lukoil and Yox for the sale of oil.
- 27. The sale of the oil was memorialized in a contract numbered 810/01133175/15075-040/94 ("Contract 810") between Rosvneshtorg and Yox, dated July 7, 1991. Contract 810 contains an arbitration clause that indicated that "arbitration shall be final and binding upon the parties concerned." A copy of Contract 810 is attached hereto as "Exhibit A."
- 28. Upon information and belief, an original copy is in the possession of Yox and/or its alter egos. Lukoil has made a diligent effort to obtain the original or a duly

authenticated copy of the original of Contract 810, but due to political events in Russia since this contract was entered into, Lukoil has been unable to obtain the original or a duly authenticated copy.

- 29. Contract 810 was signed on behalf of Yox by Defendant Rodoljub Radulovic.
- 30. The oil was delivered pursuant to Contract 810 in two F.O.B. shipments in Russia, at the port of Novorssisk, pursuant to bills of lading dated November 13, 1991 and December 17, 1991.
- 31. The two shipments of oil arrived, and Yox received the oil pursuant to Contract 810.
- 32. Pursuant to Contract 810, Yox was to pay for the delivered oil within 30 days from the date on the bills of lading, *i.e.*, payments were due on December 13, 1991 and January 17, 1992.
- 33. Yox did not pay for the oil by the dates required under Contract 810, and never paid in full for the oil.
- 34. On March 18, 1992, Yox transferred \$6,100,000.00 in partial payment for the oil received pursuant to Contract 810.
- 35. On or about October 14, 1992, Yox and Rosvneshtorg signed a Protocol stating that the remaining \$15,115,956.80 due pursuant to Contract 810 was due no later than October 31, 1992, with 4% annual interest and a penalty of 0.1% annual interest for each week of delay.
- 36. Yox did not pay the outstanding balance for the oil by October 31, 1992, as required by the Protocol.

- 37. On November 23, 1992, Yox transferred \$1,151,391.76 in partial payment for the oil pursuant to Contract 810 and the Protocol.
- 38. On March 30, 1993, recognizing that Rosvneshtorg was merely Lukoil's agent for the oil sale to Yox, Rodoljub Radulovic, on behalf of Yox signed a "Guarantee Letter" in favor of Lukoil. The Guarantee Letter promised payment for the oil purchased pursuant to Contract 810. A true and correct copy of the Guarantee Letter, translated from Russian to English, is attached hereto as "Exhibit B."
- 39. Pursuant to the Guarantee Letter, Yox promised to pay off the debt, in the sum of \$15,115,056.80, plus interest, at an annualized rate of 4% and 0.1% for the period of delay, to be paid not later than July 31, 1993.
- 40. No payments were made by Yox or Rodoljub Radulovic pursuant to the Guarantee Letter.
- Al. On May 18, 1994, Rodoljub Radulovic, on behalf of Yox, sent a telex to Rosvneshtorg, memorializing a conversation between the President of Rosvneshtorg and the Moscow representative of Yox, Dusko Perovic. This telex recognized the debt and established a payment schedule for the outstanding debt of Yox under Contract 810 ("telex payment schedule"). A true and correct copy of the telex is attached hereto as "Exhibit C".
- 42. The telex payment schedule called for Yox to pay \$2,000,000 each month from May 1994 until October 1994, and \$1,800,000 in November 1994.
- 43. No payments were made by Yox or Rodoljub Radulovic pursuant to the telex payment schedule.
- 44. On information and belief, on May 20, 1994, Rodoljub Radulovic was removed from the Austrian corporate register as the Managing Director of Yox. On

information and belief, Radulovic's spouse, Jasna Radulovic, remains as the sole shareholder in Yox.

- 45. On information and belief, Yox has insufficient assets to meet its debt pursuant to Contract 810 and, on information and belief, is currently capitalized at the minimum amount authorized under Austrian law.
- 46. On June 6, 1994, Rosvneshtorg instituted legal proceedings against Yox in the International Commercial Arbitration Court of the Chamber of Commerce and Industry of the Russian Federation ("Moscow Arbitration Court").
- 47. On September 7, 1994, Yox transferred \$2,500,000 toward payment of the debt under Contract 810.
- 48. On February 22, 1995, following Rosvneshtorg's assignment of its rights under Contract 810 to Lukoil, Lukoil was substituted in as the plaintiff in the Moscow Arbitration Court proceedings. A duly certified copy of Rosvneshtorg's assignment of its rights under Contract 810 to Lukoil, along with a certified translation from Russian to English, is attached hereto as "Exhibit D."
- 49. On March 15, 1995, after a hearing before the Moscow Arbitration Court, Lukoil received a judgment (the "Moscow Arbitration Award") against Yox for \$12,162,453.23, plus interest in the amount of 0.1% for each week of delay of payment, beginning September 8, 1994, until the actual date of payment, plus \$27,262.00 in arbitration costs. A duly authenticated certified copy of the Moscow Arbitration Award, along with a certified translation from Russian to English, is attached hereto as "Exhibit E."

50. Neither Yox, nor any of its alter egos has ever made any payments toward the satisfaction of the Moscow Arbitration Award.

WHEREFORE, Plaintiff Lukoil-Langepasneftegaz prays that this Honorable Court recognize and enforce the Moscow Arbitration Court's award against Defendants Yox WarenHandelsgesellschaft m.b.H. and its alter egos, Ramoil Holding Company, Ramoil Management Company, Inc., Rodoljub Radulovic and Jasna Radulovic, in the amount of \$12,162,453.23, costs associated with the arbitration proceeding in the amount of \$27,262.00, along with pre-judgment interest, costs and such further relief as this Court deems proper and just.

DATED: 12 May 1998

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#### - 2. Guality.

we goods sold under this contract shall meet the specializations are ed in Enclosure No.2.  $^{\circ}$ 

The quality of each cargo small be determined in accombance with me festing methods in force in the USSR.

Solvers' responsibility with regard to the quality of  $0 \times 9000s$  belivered is limited to the specification(s) stated in Footnsume to 2

#### 3. Time of Delivery.

Deliveries are to be effected before 01.12.91 and shall be made a accordance with the snipping program to be agreed upon between the parties.

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the Bill of Lading date is to be considered the data of  $\omega$  ivery.

#### 4. Frice and Payment.

price and terms of payment are stipulated in Addenda No.1
No.2 respectively which form an integral part of the Contract

#### 5. Delivery and Acceptance.

The quantity of the goods delivered by Sellers and accepted by wyers is as per the Bill of Lading conforming to the easurements ascentained at the loading port, and the quality is per the Centificate of Quality issued by the liberatory at the mading port.

The quantity stated in the Bill of Lading is to be complicated and binding upon both parties.

The right of ownership of the goods and all misks inclining is idental loss or damage shall pass from Sellers to Suyers at the time when the goods pass the tanker's permanent lines innection at the port of loading.

During loading of the tanker arbitration samples are to be taken rom the end of the shore pipeline according to the standard modedure currently in force in the USSR. The samples, thus taken not thoroughly mixed, are to be filled into bottles and sealed, me part of these samples, filled into not less then two bottles and sealed by Sellers, is to be placed on board the tanker, care of the Master, for delivery to Buyers or their nominated receiver the discharge port. The other part of the same samples, filled not not less then two bottles sealed by the Muster, is to be ept by Seller. Both parties are to keep these samples for at east two months commencing from the date of delivery and in case of placed until such time as the claim is settled.

If there is a dispute concerning the quality of arbitration amples, the final analysis of the arbitration sametes is to be add by a neutral laboratory in the USSR agreed upon by outly arties in accordance with the resting methods in force in the SSR. The results of the analysis are to be final and conding on both parties.

#### 6. Insurance

In respect of any C.I.E. belivery Sellers are to income the mode at his own expense for the invoice value of the goods gainst usual manineurisks including misks of leakage and mortage exceeding 0.5 per cent, with the Insurance Company of the USSR ()ngosstmakh) Ltd. in accordance with their liminapper insurance Rules, para. 2, p.3 for Orude Oil.

At Ruyers' special written request(including telem) and at his spense the goods may be additionally insured against war and any ther risks, as well as for the value above the invoice amount. At Buyers' written request (including telex) Sellers may insure goods shipped on F.O.B. terms with Ingosstrakh at Ruyers' raise in favour of Buyers or Receivers, nominated by them, we Insurance Policy or Certificate of Ingosstrakh is to be ssued in the name of the Buyers or Receivers and nominated by nem.

Open Insurence Policy will be issued for the whole year, he to cover the deliveries of Crude Oil and the second for ight Products.

#### 7. Terms of Transportation.

a) Latest 45 days prior to the month of shipment Buyers will of the Sellers of the quantity required in that month. Latest b days prior to the month of delivery Sellers will notify Buyers of the quantity available in accordance with the provisions of ne Contract and Seller's possibilities. 5 days prior to the ommencement of the month of delivery Sellers will notify Buyers of the shipping schedule for the month, and within two working ays thereafter the shipping schedule is to be agreed at ween the parties.

Sellers have the right to arrange shipment of each carge.

will advise injury will advise in the same of the tanker and her expected line of arrival the loading port. Upon receipt of the information Buyers will aform Seller of a safe discharge port.

Sellers will inform Buyers by telex or cable, within 48 hours frem shipment, the loaded details of each cargo.

the Master of the tanker will cable her E.T.A. to Ruyers or is agent at the discharge port 72, 24 and 13 hours prior to mival.

Sellers may, with prior notification to Buyers, substitute any anker by another similar tanker within operational tolerance of D per cent.

c) On the tanker's arrival at the discharge port the aster will give the Buyers' representative written Notice of address to commence discharge. This Notice may be given at any ame of the day or night unless it is not consistent with local ort regulation.

d) Laytime will commence 6 hours after such Notice of Readiness s given to Buyers' representative by the Master, berth or no erth. However, if the tanker is berthed before expiration of 6 ours allowance period, laytime should commence from the moment f tanker's berthing.

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econd and any further ports of discharge will communication the ime of giving the Notice of Readiness to Ruyers' (derivative ine counting of time utilized for discharge will be stored at the moment of disconner ing hoses, or from the number of the wholes in discharge documents are issued, whichever half occur later.

Sundays and Public Holidays unless used, time during which wather conditions prevent discharge, time of shifting from inchorage to benth, and time during which discharge is prevented has to technical and/or other conditions attributable to the anker, will not be-counted as laytime. However, upon expiration of the time allowed for discharge, Sundays and Public britishays will be counted as laytime irrespective of their officerous, as well as the time when weather conditions prevent discharge.

e) For a tanker of deadweight and above the time allowed for discharge is 36 running hours. If the goods are hipped by tankers of less deadweight the time allowed for y ver's discharge is fixed as follows:

tankers up to 6499 d.w.t. 12 running hours 6500 - 19499 d.w.t. 24 running hours

The expenses of shifting from one borth to another, if any, it the discharge port will be paid by **Ruyer** and time used will be counted as laytime.

If the tanker discharges for two or more Buyers, the total time allowed will be divided proportionally in accombance with the Bill of Lading quantities discharged to each Buyer.

f) Demurrage will be paid in accordance with the following temurrage rates stipulated in Preamble Part C of New Worldwide Tanker Nominal Freight Scale "New Worldscale".

These rates of demunrage are to be adjusted by latest "Average Freight Rate Arrangement" (AFRA) index available on the Bill of Lading date for a tanker of the same size.

If the goods are shipped by tankers of less deadwinging than that stipulated in "New Worldscale"

d\_anypart of the running day):

US Dollars 3990 2499 d.w.t. 3499 d.w.t. US Dollars 4180 2500 -US Dollars 4390 4499 d.w.t. 3500 -US Dollars 4600 4500 -6499 d.w.t. (5 Dollars 4920 6500 -8499 d.w.t. LG Dollars 5040 10499 d.w.t. 8500 -

Demurrage rates to be paid will be adjusted by 150 per tentafter three days from the moment laytime commences and by 200 per cent after feve days from the moment laytime commences, however excluding the circumstances defined in Clause "9 Contingences" of the Contract.

The demurrage claim to be presented within 14 montre after the

The demurrage claim to be presented within 14 months after the Bill of Lading date. Demurrage must be paid within three months of receiving the Seller's claim duly supported by the relevant documents.

g) In the event of discharging (with Sellers' consent) at two or more ports, Buyer will pay Seller extra freight for each additional port of discharge at a rate of US Dollars per ton of the tanker's deadweight with the following exeption:

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Product Tanker's deadweight Rate at 15 Dollars ser ton Orude Oil 80-100000 about 0,50 Orude Oil 60-80000 about 0,80

for ports Omisall/Rijeka only Sellers are responsible on for the total quantity of cargo which is to be equal to the sum of the quantities under all Bill of Lading issued in respect of above tanker.

- h) If the tanker is discharged for to or more Euger at one or more ports, all claims for the short delivery, if any, to be settled directly between the Eugers of all lots of the goods.
- i) In view of non-availability of the originals of the Bill of Lading on board the vessel the goods at the discharging port will be released by the Master of the vessel against presentation to him of Letter of Indemnity arranged by Euyer (Enclosure No 5.)
- j) Buyer guarantee that Shipowners and Sellers will not be left for any losses, damages and expenses occurred while filling instructions given to the Master of the tanker by Buyers or their clients or by Sellers (at Buyers' request) in respect of cargoes released without presentation by Receiver of the original Bill of Lading on condition that Shipowners fulfilled all instructions with due care and respect.
- k) Buyers undertake, if so required by Sellers, to provide Statement of Facts, Time-Sheet, Notice of Readiness, Centificate of Discharge, Centificate of Refining or any other similar documents signed by an appropriate authority.
- 1) Terms of tranportation by pipe-line "Adria" are stipulated in Enclosure No.5.

#### 8. Claims.

If the quality of the arbitration sample does not conform to the contract specification, claims for quality are to be submitted to Sellers within two months from the date of delivery. Any claims received after that date will not be considered by Sellers and Ruyers will have no right to apply to the tration.

Buyers can only submit claims to the Insurance Company for short delivery, including leakage of the goods, if these exceed 0.5 per cent of the weight stated in the Bill of Lading.

A claim made by the Eugers for the total lot of the goods, or a part thereof, does not give Eugers the right to suspend the discharging of the cargo or to reject this quantity and/or any other quantity of this Contract.

#### 9. Contingencies.

Should any circumstances arise which prevent the complete or partial fulfillment by either party of their respective obligations under this Contract (except failure to pay any sum which has become due under the provisions hereof), namely: fire, ice conditions or any other acts of the elements, war, military operations of any character, blockade, prohibitions of export or import or any other circumstances beyond the control of either party that have arisen after the conclusion of the Contract, the time stipulated for the fulfillment of the obligations shall be extended for the duration of the period during which the above circumstances last (but not more than 20 days).

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If the above concumstances last for more than 20 days, any overy or deliveries which are to be performed under the ntract within that period may be cancelled on the ducleration either party. If the above concumstances last for more than Woys each party shall have the right to discontinue any further ifillment of their obligations under the Contract.

In such cases neither party shall have the right to make a aim on the other party for compensation for any possible mage.

Any claim to ingosstrain in respect of any separate part of the rinot accepted and is not subject to consideration.

The party for whom it becomes impossible to meet their ligations under this Contract shall immediately advise the her party regarding the beginning and the termination of the rounstances which prevent the fulfillment of its obligations.

Certificates issued by the respective Chamber of Commerce all be sufficient proff of such circumstances and their mation.

#### 10. Arbitration.

ntract, or in connection with it, will be settled without course to the General Courts of Law, in the arbitration order the Arbitration Court of Low at the USSR Chamber of Commerce d Industry in Moscow, in conformity with the rules and procedure this Court and is stipulated in para. 83 of General Terms and inditions of Goods Deliveries between the Organization of the SR and SFRY valid from 01.01.78.

e awards of this Arbitration shall be final and binding upon th parties concerned.

Both parties agree that Soviet Law will be applicable to all sputes and differences.

### 11. Other Conditions.

a) Neither party is entitled to transfer their rights and/or ligations under this Contract to a third party willhout the her party's previous written (including talex) consent.

b) Shipments and transshipment in any form to Israel, blic of South Africa and Chile are prohibited.

Lauyers undertake that the goods purchased will not be sposed of by way of resale, exchange, loan on any other rangement for supply to any ports other than mentioned in ause "1. Object of the Contract". Otherwise Sellers have the ght to suspend delivery and no claims will be made in this nection. Sellers reserve the right to claim damages caused by ich infringement.

By mutual agreement the cargo my be discharged at the other of discharge range than that stipulated in Clause "1. Object the Contract". In this case Sellers-reserve their rights for ice adjustment i.e., the price basis, freight charges or eight differentials, cost of insurance as well as payment terms eight they consider as appropriate for such delivery.

c) If buyers fail to take full of partial delivery of their nthly contractual allocation with regard to the previously meed shipping schedule, Sellers will have the right to deduct, their discretion, the quantity not taken from the total intracted quantity.

d) Exept as expressly provided in the agreement, neither to Seller nor the Buyer shall be liable for consequential, idirect or special losses or special damages of any kind arising it of or in any way connected with the performance of or failure perform the agreement.

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- e) After signing to present Contract all provious gotiations and correspondence between the parties in such nnection will be considered null and void.
- f) All amendments and additions to the present Contract are lid only if they are made in writing and signed by both rties.
- All attached enclosures buly signed are an integral early or us Contract.
- g) Buyers will ensure timely adquisitions of any modelsons port licences for the goods being the subject of this Contract.
- h) all taxes, customs and other duties connected with the inclusion and execution of the present Contract levied in the SR, except expenses connected with payment as per Addention No 2 this Contract, will be paid by Sellers. All taxes and or ities levied outside the USSR will be paid by Buyers.
- i) The USSR is regarded as the place of conclusion and Afillment of this Contract.
- j) This Contract is signed in two originals, for buyers and me-other for Sellers, both originals being equally authentic.
- k) Buyers' consent is not required in respect to 'ansfer of Seller's rights and/or obligations under the intract to other Soviet organizations in case such transfer ikes place by the decision of the competent Organizations of THE LISSR.

In this case Sellers undertake to notify Buyers about it , written form.

### 12, Legal Addresses:

ELLERS - V/O "ROSVNESHTORG", USSR, 123242 MOSCOW,

8\5 Barrikadnaya str.,

Telex: 411060 ROSST Telephone: 254-80-50,254-13-83

MERS - "YOX - Warenhandels G.m.b.H.", Wulfengasse 10,

A - 9020, Klagenfuri, Austria

·Telex: 422794 YOX A Telephone: 0463/36531

SELLERS

BLYER:

Loading will be considered completed and legitime will dease on the disconnection of delivery threes.

Sundays and Public Hollowys will be excluded from the Accidence of laytime unless used.

Time during which shipment could not be effected because in atthem conditions on for reasons beyond Sellers' control such as siting for and proceeding of conclary, border and customs ispections, pilotage, morning and other actions while proceeding om the anchorage to the berth, weifing for Free Pratique, scharging ballast, and time coming which shipment could not be feeted owing to technical and other conditions attributable to retanker, will not be counted as laytime.

However upon expination of the time allowed for loading indays and Holidays are also included in the laytime mespective of their utilization as well as the time of stormy eather preventing loading.

g) Sellers will be allowed 36 hours to complete idading a cargo. In case two or more bysens charter one tanker than lifting of petroleum Products Seller will be allowed 5 jours to complete loading and discharge - 72 hours - is to a considered reversible.

However, the Sellers are released from the payment of emurrage if the total time used for tanker's loading and ischarging does not exceed the time allowed for the above serations.

h) Demurrage will be paid on Eugens' demand per running limit nd pro rata for a part thereof at the rate stipulated in the harter Party for each shipment but not more than at the rate tipulated in the preamble part C of this new "Worldwide Tanker ominal Freight Scale"(NEW WORLD-CALE) valid for the period on hipment and adjusted by latest "Average Freight Rate ssessment"(AFRA) index available on the Bill of Lading date for tanker of the same type and capacity.

Any demurrage claims must be present to Sellers within six must from the Bill of Lading date, otherwise claims will be exact null and void. Demurrage must be paid within 3 months of exiving Buyers' claim duly supported by the relevant documents.

i) Buyers undertake, if so requested by Sellers, to provide statement of Facts, Time-Sheet, Notice of Readiness, Certificate of Discharge, Certificate of Refining, Charter Party or any other ocuments signed by an appropriate authorit, including copy of ./C and SNE telex with confirmation of the delivery.

SELLERS

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=7= ENGLOSERE Rep. ≥

To Contract No. 810/1133175/15075 - 040/04 dated "7" July 1991

Terms of F.O.B. Oblivery

a) Latest 45 days prior to the month of shipment Boyers will otify Sellers of the quantity required in that month. Latech O days prior to the month of delivery beliefs will notify Buyers of he quantity available in accordance with the provisions of the ontract and Sellers possibilities, Latest 15 days prior to the ommendement of the month of delivery Buyers will notify Seller: f their lifting program in conformity with the quantity onfirmed by Sellers. 5 days prior to the commencement of the onth of delivery, Sellers will notify Ruyers of the shipping chedule and within two days thereafter the shipping schedule 🖊 ackslash be agreed between the parties. In the lifting programme y shipping date will be indicated with four days range. - b) Buyer, in accordance with the shipping schedule agreed by Col parties, are to cable or telex to Sellers not later them 10 ays prior to arrival of the tanker at the loading port the name, apacity, flag and drought of the vesse), approximate date of her rrival and the port of destination. Eugers are entitled, at heir option, to lift 10(ten) per cent more or less of the uantity of each shipment. Furthermore the Master will cable or elex to Sellers on to the shipowhers' agent at the loading port he tanker's E.T.A. 96 hours prior to her arrival stating apacity, flag and drought of the vessel, quantity of clean or dirty ballast on bdard, and precise time of the tanker's arrival 8, 24 and 12 hours before her arrival at the port of loading. Buyersmay with prior notification to Sellers substitute any anker with another simillar tanker is to be built not earlier nan 1970.

Sellers will inform Ruyers by cable on telex loaded octails such cargo within 48 hours after snipment.

If the arrival of the tanker is delayed by ten days from ETA chainall.

c) Ruyers will ensure the samely arrival of their chartered essel at the loading port, within the agreed shipping schedule, he vessel being in every respect ready to load the cargo for hich she is nominated, otherwise Sellers will be released from esponsibility for any demurrage incurred and will have the right preject such shipment. However, Sellers will take all immasures in their power to effect loading of the tanker as soon as issible, advised, Sellers have the right to reject such hipment.

In all cases of delay in delivering the goods and of smurrage incurred by the untimely receipt of the above stification, and/or the late arrival of the tanker. Sellers are sleased from responsibility for such delay in delivering the sods and from demurrage. Furthermore, Buyers cannot claim images incurred against Seller for late delivery.

d) Buyers' tankers should, in all respects, comply with the egulations in force at the loading port, such as measurements, shallasting and loading capacity, safety etc., otherwise all images and extra costs which Sellers may incur will be borne by yers.

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e) On arrival at the port of leading after receipt of From Pratique, which even is earlier, the Master or his agent is to give to the Sellers' representative whitten notice of readings; of his vessel for leading the goods.

Notice may be given at any time or the day or might unless it is not consistent with the local port regulations.

If full free Practique is not received within 6 hours and the tanker is ready for loading the Master has the night to make a protest and hand in Notice of Readiness.

1) Laytime will commence 6 hours after such Notice is given by the Master, berth or no benth. In the case of loading at two or more ports laytime at the second and subsequent ports will commence from the moment Notice of Readiness is handed in.

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# ENCI CRUPE ING. 3 TO CONTRACT NO 810/1133175/15075-040/04 7. July 1991

LETTER VOF INDEMNIO

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ENCLOSURE No. 4 To Contract No. 810/1133175/15075 - 040/04 pated 7 July 1991

LETTER OF INDEMNITY

to the owners, agents and mester of the

Sentimen. In consideration of your delivering to us on to our order the cargo of ..... shipped at in the same consigned to ..... the Bills of Cading for which have iot yet arrived.

We hereby undertake to surrender such Eulls of Lading to you if and when they come to hand, and to hold you and each of you W pless, and keep you and each of you indemnities against all ins which may be made upon you and each of you or any of you, 1 or ssaid Bills of Lading, or any one of the set of wich they form part, and against all loss, costs (including costs as between attorney or solisitor and client), damages and expenses, which you or any of you may suffer, or be put to by reason of the delivery of the said goods to us. Any claims or disputes arising mereunder shall be subject to the Jurisdiction of the Maritime Arbitration Commission in Moscow, the LESE, and Soviet Law small se applied.

> Your faithfully, We join in the above guarantee

SELLERS

#### ADDENDAM No 2

to Contract No.810/01/30175/15075-090/WA

つきてひや

"7 " July

1991

Payment for the goods sold under the present (nathact is to a effected out of an irrevocable Letter of Chedit to be opened. Buyers in favour of Sellers with a Bank connespondent of the ank for Foreign Trade of the LOSE, Moscow, for the full value of sen lot of the goods to be shapped plus or minus 10(ten) per ent, validity of the Letter of Chedit 45(tenty five) days (granted eferned payment plus 15 days).

The Letter of Credit is to be opened not later than 10 days sfore the tanker's arrival at the port of loading. All expenses a connection with the opening, amendment, and utilization of the per of Oredit will be paid by Buyers.

If Buyers fail to instruct their hankers to open the Letter from the should their bankers open it later than as stated base and/or incorrectly they are to pay Sellers a fine for each ay of delay, but not more than 20 days, at the rate of 0,1 per ent of the value of the Letter of Oredit, and Sellers have the ight not to load the tanker pending the opening of the Letter of redit.

Should the delay in the opening of the Letter of Oredit keed 20 days Sellers have the right to refuse to deliver the bods which were to be paid out of the Letter of Oredit.

If it is necessary for any reason to amend the Letter of redit, Sellers will advise Buyers of such required amendment, ayers will instruct their bankers to amend the Letter of Oredit accordance with Sellers' requirements.

all damages incurred by Sellers in connection with/delay indom incorrect opening or amendment of the Letter of Oredit by ivers including damages caused by delay of the tanker and ayment of deadfreight will be repaid by Riversal Bellers grant Buyers a deferred payment for the goods of days from the Pill of the symbol for the goods.

days from the Rill of Lading date.

Payment out of this Letter of Credit will be effected

S Dollars.

The amount will be credited to the account indicated by ellers' Bank on the precise value date stipulated by the notract Terms

In the case of incorrect payment or delay in payment Buyers ill pay Sellers interest for each day of delay at the London nterbank Offered Rate(LIBOR) plus two per cent on one munth sposit in LG Dollars in London at the opening of the murket on he date when payment of the invoice amount should have been ade. The rate will be applied on the basis of data published by he Currency Service of the Reuter Agency.

Payment is to be effected against presentation by Sellers to me Bank for Foreign Trade of the LESE, Moscow, of the following acuments:

- 1. Commercial Invoice in triplicate.
- 2. Bill of Lading 3/3 originals plus one non-negotiable ppy issued "to order" indicating "freight prepaid" (in case of LF delivery), "shipped on board".
  - 3. Certificate of Quality.
- 4. Insurance Policy (in case insurance is effected by ellers).

- 12-Bi. Time-Sheet (in case of FOB delivery).

If Buyers fail to instruct their bankers to issue a

Mayr, but not conger than aw ways, at a race or was been been o Case 9:58-eved 5509-KMM: Document 1 - Entered on FLSD Docket 05/14/1998 Page 24 of 53 Contract.

' off the delay in issuing the Bonn Guarantee escree 20 days, Wellers have the right to refuse to deliver the goods the payment on Which was to be secured by this Same Guarantee

in lift at becomes necessary to cascinarge the composity the port on within range) other than that stated in the Coutrest, Buyers, sean receipt of the written (unabuding belies) code whose con from he Sellers, should immediately that not just a real two warming lays after the date of such confirmation) instruct their bunkers o make all necessary amendments to the Semi Gorantee.

All damages incurred by Sellers in connection with delay and/or incorrect issue of the Bank Guarantee, including weclfically damages caused by delay of the tanker and payment of leadfreight, will be compensated by Payers.

This Addendum is an integral part of Contract No dateo " and all other terms and conditions remain unchanged.

= 13 =
ENCLOSURE No. 3
to Contract No. 810/1133175/15075-049/04-04-06 7. July 1991

ONLY IN ONE OF

TEXT OF A LETTER OF GARRANGEE

On

s the BANK for Foreign Trade of the LOSE, Mordow.

We hereby, irrevocably and unconditionally undertake to pay to "Rosvneshtong", Moscow, on your first simele demand re amount (amount in currency, in ording) FLUSTMINUS 10% DUE TO VNO "Rosvneshtong", Moscow, IT NOT PAID AT MATURITY, i.e.

days after BNL date BY

iname of the firm, full iddress) relating to the SHIPMENT of Matric Tons Harriels) FLLS\MINLS 10% of LOHIN...................(month, no specified date to be indicated)

AS FER CONTRACT

PROLIM) No.

Scow, and MESSRS.

The amount shall be credited to the account indicated by the ink for Foreign Trade of the LGSR on the precise value date cipulated by the Contract terms. If the value date falls on aturday or a bank holiday other than Monday, then payment will a made on the preceding banking day. If the due date falls or inday or a Monday bank holiday, the payment will be made on the ext banking day.

This Letter of Guarantee No. 15 valid from the ite of its issue until final payment is made, but not later than 3 days after B/L date.

Expenses in connection with the opening, amendment and tilization of the Letter of Guarantee are to be paid by Buyers.

The advising bank is requested to notify the beneficiary ithout adding their confirmation by letter under telephone drice within 24 hours after receipt of this lebes.

Signature of the Bank

-..

Washe

-14-

MUDENDLM No. 1

To Contract No. 810/01133175/15075-090/09 dated "7" July 1991

MOSICON

V/O "Rosyneshtong", Moscow as Selvers on one part and "YOK-Warenhandels G.m.b.H.", as buyers, on the other part, have spreed as follows:\_

t. The price for SEBCO sold under the present centract is understood to be CIF one cafe port of in US Dollars per barrel at the basis density of 32,00-32,00 degrees API.

Should the actual density be above on below the basic limit of density the price is to be increased by US Dullar 0,0003 per

for each full tenth part of degree API above 32,00 degrees API or to be decreased by US Dollar 0,000 per harred each full tenth part of degree API below 32,09 degrees API.

The price for each cargo is to be agreed on a cargo by o basis or the price may be established for the whole Inth as per agreement of the both parties.

37 Both parties will agree on a price latest saven days prior to the date of loading.

- 4. If the parties fail to agree on the price during a month of delivery, the quantity of SEBCO to be delivered during this period of non-agreement will be deducted from the total contacted quantity.
- 5. The unit price will be applied to not quantity of SHECO loacs /water and sediments to be excluded/.
- 6. For the delivery of SEECO within 1993 Cif price is fixed for each cargo as follows:

Brent (dtd) as published by "Platt's Grude Oil Markelwire" minus or plus the agreed differential with escalation by API.

This Addendum is an integral part of the Contract No.810/0113317**6/15075 - 070/0**4 dated July 1991 and all terms and conditions remain unchanged.

SELLERS

# Case 9:98-cv-08309-KMM Document 1 Entered on FLSD Docket 05/14/1998 Page 27 of 53

ENGLOSERS 2 GLACITY

The goods sold under this Contract should must like following specifications:

1.	Density at 20 degrees C. g/cm 3 , mas
	Salipram content % %, max
7	Warraffine content. WW. about
٠ <b>.</b>	Water and sediments content, %%, mas
	fine and at ago, -2%, volume :
	ცი ულ <b>200</b> ძლეოლიუ ( მხისს
	up to 300 degrees C, about41
	up to 350 degrees C, about

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SELLES

Halis,

V.O Langepasneftegaz General Director Mr. Maganov R.U.

Moscow 3/30 93

## LETTER OF GUARANTEE

Pursuant to the crude delivery agreement of July 10, 1991, we have received 165,000 metric tons of crude through V/O Rosvneshtorg. We have paid a sum of US \$6,100,000 for the crude delivered, also through V/O Rosvneshtorg. For reasons well known to you, we have failed to pay the sum of U.S. \$15,115,056.80.

We hereby guarantee to pay off, not later than July 31, 1993, the sum of US \$15,115,056.80 plus interest at an annualized rate of 4% and .1% for the period of the delay, said amount to be paid directly into your account and at your request.

In view of the fact that our firm hereby assumes the above obligation, your company should reduce its claim against V/O Rosvneshtorg by the aforementioned amount plus the appropriate interest less .6% commission due to V/O Rosvneshtorg for services rendered.

YOX-GmbH President

R. Radulovic

I, Ilya D. Levin, professional translator, residing at 430 M St., S.W., # N-202, Washington, D.C., hereby certify that the foregoing is a true and faithful translation of the original document.

Signatuze

Subscribed and sworn to, before me

HARRIS S. AMMERMAN
Notary Public, District of Columbia
My Commission Expires November 14, 1998

YOX WARENHANDELSGESELLSCHAFT

Spitalgassa 4, A-9020 Klagonfurt Predstavitolstvo v Moskve - 103104 Moskva, M. Bronneja 19

> HO "JIAHPEHACHEATEFA3" ГЕНЕРАЛЬНОМУ ДИРЕКТОРУ

r-ny MAPAHOBY P.Y.

MOCKBA, 30.03.93

### ГАРАНТИЙНОЕ ПИСЬМО

В соответствии с договором по поставке спроя подписанным 10 июля 1991 года, пам было поставлено BO "Росписыторг" 165.000 TOIII сырой нефти. "Росписыторг" за эту пефть мы оплатили сумму, равную 6.100.000 долларов СМА. Сумму, равную 15.115.056,80 долларов СМА мы не оплатили по известным Вам причинам.

Этим письмом мы гарантируем, что сумму, равную 15.115.056,80 долларов СМА, увеличенную на 4% годовых и 0,1% за каждую педелю задержки, мы обизуемся оплатить не позднее 31 июля 1993 года непосредственно на Вам счет и по Вамему требованию.

Поскольку нама фирма, таким образом, иступает и долговые отномения, то Выма фирма должна спизить спою претензию и отномении no "Росписыторг" касатательно нышеуказаппой СУММЫ HJHOC соотпетствующие проценты за вычетом 0,6% комиссионных "Росписьторг" за оказанные услуги.

Президент фирмы "YOX-GribH"

Warenhandelsgussellschaft m.b.H. Wullengasso 10 A-9020 Klagenfun Tol. 0403 1,30531, Tx 42 2794 YOX A

\*\*\* 18.05.94 17:51 864411040+ 411060A ROST SU 422794 YDX A

LFD. NR.:4159 18.05.94 17:51

V/D'' ROSVNESHTORG ''
ATTN. MR. PRESIDENT BRJUHOVECKI VLADIHIR FJODORÓVICH

DEAR MR. PRESIDENT ,

IN ACCORDANCE TO YOUR CONVERSATION WITH THE DIRECTOR OF OUR REPRESENTATIVE OFFICE, MR. DUSKO PREOVIC. ON FRIDAY, MAY 13, 1994, WE WOULD LIKE TO INFORM YOU OF THE SOLUTION FOR THE PROBLEM WITH YOUR COMPANY. AT THIS TIME THIS APPEARS TO BE THE ONLY POSSIBLE WAY OF SOLVING IT. WE WIL DO AS FOLOWOWS: UNTIL END OF MAY 1994 - 2 MIO. USD

JUNE 1994 - 2 MIO. USD
JUNE 1994 - 2 MIO. USD
JULY 1994 - 2 MIO. USD
AUGUST 1994- 2 MIO. USD
SEPTEMBER 1994 - 2 MIO. USD
OCTOBER 1994 - 2 MIO. USD
NOVEMBER 1994 - 1,8 MIO. USD

## BEST REGARDS

YOX GMBH, KLAGENFURT PRESIDENT R. RADULOVIC 422794 YOX A& 411060A ROST SU

19/05 '84 10:16 FAX -9587649

. RAMOIL - MOSCOW

Дело N 179/1994

# PEWEHNE

г. Москва

"15" мая 1995 г.

Международный кошперческий арбитражный суд при Торгово-промышленной палате Российской Федерации в составе:

председателя Е.А. Суханова

и арбитров С.Н. Лебедева и И.И. Гайдаенко-

рассмотрел в заселании 15 мая 1995 года

дело по иску Б/О "Росвнешторг", Москва, Россия, к фирме "Йоко Варенхандельсгезельшафт МБХ", Клагенфурт, Австрия, о взыскании долл. США 14.662.453-25

В заседании по делу приняли участие:

представители истца: Л.А. Афанасьева /доверенность от 15 мая 1995 г./, Д.А. Тимонин /доверенность от 31 января 1995 г. № 34/46/

представители ответчика: повесткой от 23 марта 1995 г. ответчик был извещен о времени и месте проведения заседания, однако в заседании представлен не был

другие лица: Докладчик Л.П. Чуракова

# Обстоятельства дела

6 июня 1994 г. в Международный коммерческий арбитражный суд при ТПП РФ было подано исковое заявление В/О "Росвнешторг", Москва, к фирме "Йокс Варенхандельсгезельшафт МБХ", Клагенфурт, о взыскании долл. США 14.662.453-23, составляющих неоплаченную стоимость поставленного ответчику товара, и о возложении на ответчика расходов по арбитражному сбору.

В исковом заявлении указано, что в соответствии с заключенным сторонами контрактом N 810/01133175/15075-040/04 от 7 июля 1991 г. истец поставил ответчику 165.018,035 мт сырой нефти на сумму долл. США 21.215.956-80. Поставка товара была произведена двумя партиями в ноябре-декабре 1991 г. на условиях  $\Phi$ 0Б - порт Новороссийск /коносаменты от 13 ноября 1991 г. и от 17 декабря 1991 г./.

Согласно условиям Контракта ответчик должен был оплатить поставленный ему товар в течение 30 дней с даты коносаментов, т.е. до 13 декабря 1991 г. и до 17 января 1992 г.

Ответчик 18 марта 1992 г. перечислил на счет истца сумму долл. США 6.100.000-00, остаток - долл. США 15.115.956-80 подлежал уплате согласно подписанному сторонами 14 октября 1992 г. Протоколу не позднее 31 октября 1992 г. с начислением 4% годовых. На 31 октября 1992 г. сумма платежа с процентами составила долл. США 15.614.783-37. В случае просрочки в уплате указанной суммы ответчик согласился уплатить пени в размере 0,1% за каждую неделю просрочки.

23 ноября 1992 г. ответчик в счет оплаты товара перевел истцу долл. США 1.151.391-76, а оставшаяся задолженность долл. США 14.662.453-23 на день заявления иска не была погашена ответчиком.

Считая свое право нарушенным, истец обратился с вышеуказанным иском в МКАС при ТПП РФ согласно п. 10 контракта.

Отзыва на иск от ответчика не поступило.

22 февраля 1995 г. Арбитражным судом получена копия Согла-

шения от 21 февраля 1995 г. о переуступке прав, согласно которому истец по делу — В/О "Росвнешторг" уступил Акционерному обществу открытого типа "Лукойл-Лангепаснефтегаз" все права требования по контракту от 7 июля 1991 г. Согласие ответчика на указанную уступку прав было выражено в его письме от 15 февраля 1995 г., адресованном истцу.

Дело было назначено к слушанию на 15 марта 1995 г. В день слушания дела Арбитражным судом были получены Дополнения и изменения к исковому заявлению за подписью представителя АООТ "Лукойл-Лангепаснефтегаз".

Как указывалось в этом документе, ответчик после подачи искового заявления выплатил истцу сумму 2,5 млн. долл. США и таким образом сумма основного долга должна быть соответственно уменьшена.

Ссылаясь далее на переписку между сторонами, имевшую место до слушания дела, представитель истца отметил, что ответчик, несмотря на неоднократное признание своей задолженности истцу, в своих письмах от 29 января и 4 ноября 1993 г. объяснял неуплату долга введением Австрийским правительством эмбарго на операции по счетам югославских граждан и контролируемых ими компаний в связи с принятыми Советом Безопасности ООН резолюциями 757 от 30 мая 1992 г. и 820 от 17 апреля 1993 г. Хотя, как пояснил представитель истца, компания "Йокс" и находилась в собственности югославских граждан Р. Радуловича, являвшегося президентом компании, и его жены Я. Радулович, которой в настоящее время принадлежит 100% компании, такие компании не подпадают под эмбарго, поэтому приведенный выше довод ответчика не может быть обоснованным. Исходя из изложенного, представитель истца считает, что ответчик имел возможность произвести полностью оплату товара как до введения санкций ООН и Австрийского правительства так и в период действия упомянутых санкций, они не ограничивали операций компании, однако ответчик не ис-Пользовал этих возможностей.

В связи с необходимостью ознакомления ответчика с указанны-

ми дополнениями и изменениями к исковому заявлению, поступившими в МКАС от представителя АООТ "Лукойл-Лангепаснефтегаз", слушание дела было перенесено на 15 мая 1995 г. Направленный почтой ТМТ ответчику документ, был вручен ему 27 марта 1995 г., о чем свидетельствует имеющееся в деле уведомление почтового ведомства.

В заседании 15 мая 1995 г. дело было рассмотрено по существу. Истец в заседании снизил сумму своего основного требования до долл. США 12.162.453-23 /с учетом уплаты ответчиком в счет погашения долга 2,5 млн. долл. США/, а также поддержал требование о начислении на эту сумму 0,1% за каждую неделю просрочки по день фактической уплаты. При этом истец изложил ранее приведенные доводы в обоснование этих требований. Кроме того, истец просил возложить на ответчика расходы по арбитражному сбору.

Ответчик, извещенный надлежащим образом о назначении слушания дела на 15 мая 1995 г., в данном заседании представлен не был.

# Мотивы решения

1. Международный коммерческий арбитражный суд при ТПП РФ признал себя компетентным рассматривать настоящий спор, исходя из п. 10 контракта N 810/01133175/15075-040/04 от 7 июля 1991 г., которым предусмотрено разрешение споров, вытекающих из данного контракта, в Арбитражном суде при Торгово-промышленной палате СССР.

Согласно п. 4 "Положения о международном коммерческом арбитражном суде при Торгово-промышленной палате Российской Федерации", являющегося приложением к Закону РФ от 7 июля 1993 г. "О международном коммерческом арбитраже", преемником Арбитражного суда при ТПП СССР является МКАС при ТПП РФ, и он вправе разрешать споры на основании соглашений сторон о передаче их споров в Арбитражный суд при ТПП СССР.

2. Факт уступки В/О "Росвнешторг" своих прав по контракту от 7 июля 1991 г. АООТ "Лукойл-Лангепаснефтегаз" подтверждается

заключенным между ними Соглашением от 21 февраля 1995 г.. Из материалов дела видно, что предварительно стороны получили согласие ответчика на переуступку прав, о чем свидетельствует копия его письма председателю В/О "Росвнешторг" от 15 февраля 1995 г. С учетом этих обстоятельств АООТ "Лукойл-Лангепаснефтегаз" 15 марта 1995 г. обратилось в МКАС с ходатайством о замене истца по данному делу. Копия этого письма была направлена в тот же день ответчику и согласно имеющемуся в деле почтовому уведомлению была вручена ответчику 27 марта 1995 г. Никаких возражений по этому поводу от ответчика не поступило и МКАС в заседании 15 мая 1995 г. признал АООТ "Лукойл-Лангепаснефтегаз" надлежащим истцом по делу.

3. При обсуждении вопроса о возможности слушания дела в отсутствие представителя ответчика МКАС исходил из того, что ответчик по последнему известному почтовому адресу заказным письмом от 23 марта 1995 г. был извещен о времени и месте проведения арбитражного заседания, назначенного на 15 мая 1995 г. Таким образом, следует констатировать, что арбитражем были соблюдены предписания Закона РФ от 7 июля 1993 г. "О международном коммерческом арбитраже" в части надлежащего извещения ответчика и назначении слушания дела, поскольку в силу п. 1 ст. 3 этого Законалюбое письменное сообщение считается полученным, если оно направлено по последнему известному местонахождению коммерческого предприятия или почтовому адресу адресата заказным письмом.

Согласно п. 2 § 26 Регламента Арбитражного суда неявка стороны. надлежащим образом извещенной о времени и месте проведения арбитражного заседания, не препятствует разбирательству дела, если только неявившаяся сторона до окончания разбирательства дела не потребовала отложить его по уважительной причине. Поскольку подобного требования от ответчика не поступило, МКАС счел возможным рассмотреть дело в отсутствие его представителя.

4. Обратившись к вопросу о применимом к отношениям сторон по контракту от 7 июля 1991 г. праве, МКАС установил, что сог-

лашение сторон по этому вопросу отсутствует. Исходя из этого, МКАС, руководствуясь п. 2 ст. 28 Закона РФ от 7 июля 1993 г. "О международном коммерческом арбитраже", в соответствии с коллизионной нормой, закрепленной в ст. 566 ГК РСФСР 1964 г., действовавшей на момент заключения контракта, признал, что к спорным отношениям сторон, вытекающим из данного контракта, подлежит применению право места совершения сделки, то есть право, действующее в России, поскольку контракт был подписан в Москве.

5. Рассмотрев требование истца в отношении взыскания с ответчика долл. США 12.162.453-23 в погашение его задолженности за поставленный ему товар, МКАС находит его обоснованным.

Как следует из материалов дела, истец выполнил свои обязательства, предусмотренные контрактом от 7 июля 1991 г., поставив ответчику 165.018,035 мт сырой нефти стоимостью долл. США 21.215.956-80. Факт поставки нефти подтверждается коносаментами от 13 ноября 1991 г. и от 17 декабря 1991 г., а стоимость поставленной нефти – предъявленными ответчику счетами № 02/2602 от 13 ноября 1991 г. и № 516/11175 от 3 июня 1992 г.

Согласно условиям контракта ответчик должен был оплатить товар в течение 30 дней с даты коносаментов, то есть до 13 декабря 1991 г. и до 17 января 1992 г. Из материалов дела следует, что ответчик в установленные контрактом сроки товар не оплатил. Так, подписанный сторонами протокол от 14 октября 1992 г. свидетельствует о том, что ответчик, подтвердив получение указанного количества нефти и ее стоимость, вместе с тем признал свою задолженность за товар истцу в сумме долл.США 15.115.956-80, обязавшись перечислить ее на счет истца с учетом 4% годовых не позднее 31 октября 1992 г. Как указано в исковом заявлении, достигнувшая к этому сроку задолженность в сумме 15.813.844-99, не была своевременно погашена ответчиком. Лишь 23 ноября 1993 г., по признанию истца, ответчик перевел в счет погашения своего долга долл. США 1.151.391-76. Оставшаяся часть долга - долл. США 14.662.453-23 и составила основную сумму иска, первоначально предъявленную ответчику. В заседании арбитража,

подтвердив получение от ответчика 2,5 млн. долл. США, истец снизил сумму своего основного требования до долл. США 12.162.453-23.

МКАС, известив ответчика о предъявленном к нему иске, предложил ему представить отзыв по иску, однако возражений или каких-либо объяснений по существу иска от ответчика в Суд не поступило. Между тем, как видно из имеющихся в деле материалов переписки, ответчик, признавая свою задолженность истцу, обращался к нему с просьбой об отсрочке платежа, ссылаясь, в частности, на применение к компаниям, контролируемым югославскими гражданами, санкций, введенных в Австрии в связи с принятыми Советом Безопасности ООН резолюциями по вопросу отношений с Югославией. тец, не соглашаясь с этими доводами ответчика, утверждал, компания, которую представляет ответчик, являясь резидентом Австрии, то есть будучи официально зарегистрированной и имеющей основной офис в Австрии, не подпадает под действие упомянутых санкций. По мнению МКАС, ответчик, судя по содержанию его переписки с истцом, никоим образом не доказал, что указанные обстоятельства дают основания для освобождения его от ответственности Более того, даже если бы такие основания имелись, перед истцом. то есть если бы не имелось со стороны ответчика вины в смысле ст. 222 ГК РСФСР 1964 г., чего МКАС, как указано выше, не усматривает, то и тогда он все равно оставался бы обязанным оплатить товар: согласно статье 244 ГК РСФСР 1964 г. в случае, если покупатель в нарушение договора откажется уплатить за купленную вещь установленную цену, продавец вправе требовать от покупателя уплаты цены.

- С учетом изложенного с ответчика в пользу истца подлежит взысканию долл. США 12.162.453-23.
- 6. Подлежит также удовлетворению требование истца о начислении на взыскиваемую с ответчика сумму долл. США 12.162.453-00 0,1% годовых за каждую неделю просрочки ее уплаты.

Согласно подписанному сторонами Протоколу от 14 октября 1992 г. /п. 2/ покупатель /ответчик/ обязался платить продавцу /истцу/ пени в размере 0,1% годовых за каждую неделю просрочки

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погашения признанной в этом протоколе суммы долга. Поскольку в установленный в этом Протоколе срок /до 31 октября 1992 г./ ответчик не погасил свою задолженность истцу, он тем самым до настоящего времени находится в просрочке исполнения своего денежного обязательства. Этот факт не оспаривается самим ответчиком, который в переписке с истцом, в частности, в гарантийном письме от 30 марта 1993 г., признал свою обязанность не только погасить долг, но и уплатить 0,1% годовых за каждую неделю задержки платежа.

Что касается начальной даты исчисления указанных процентов, то с учетом мнения истца МКАС определил ее с 8 сентября 1994 г., имея в виду, что последнее перечисление 2,5 млн. долл. США на счет, истца было произведено ответчиком 7 сентября 1994 г.

7. Поскольку в соответствии с п. 1 § 5 Положения об арбитражных сборах и расходах и об издержках сторон арбитражный сбор возлагается на сторону, против которой состоялось решение, с ответчика подлежит взысканию долл. США 27. 262-00 в всзыещение расходов истца по арбитражному сбору.

## Резолютивная часть решения

На основании изложенного и руководствуясь § 34 Регламента, Международный коммерческий арбитражный суд при ТПП РФ

## РЕШИЛ:

Обязать ответчика - фирму "Йокс Варенхандельсгезельшафт МБХ", Клагенфурт, Австрия, уплатить истцу - АООТ "Лукойл-Ланге-паснефтегаз", г. Лангепас, Тюменская область, Россия, долл. США 12.162.453-23, с начислением на эту сумму 0,1% годовых за каждую неделю просрочки, начиная с 8 сентября 1994 г. по день ее фактической уплаты, а также долл. США 27.262-00 в возмещение расходов истца по арбитражному сбору.

Настоящее решение составлено и подписано в трех экземплярах, один из которых предназначен для хранения в делах МКАС, один для истца и один - для ответчика.

Председатель состава арбито

Е. А. Суханов

1.2.19-6 С. Н. Лебелев

*имсти* И.И. Гайдаенко

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# INTERNATIONAL COMMERCIAL ARBITRATION COURT of the Chamber of Commerce and Industry of the Russian Federation

Case # 179/1994

#### AWARD

City of Moscow

May 15, 1995

The International Commercial Arbitration Court of the Chamber of Commerce and Industry of the Russian Federation composed of:

presiding arbitrator

E.A. Sukhanov

and arbitrators

S.N. Lebedev and I.I. Gaidayenko

in a session held on May 15, 1995, heard

a case concerning an action brought by V/O Rosvneshtorg of Moscow, Russia, against YOX Warenhandelsgeselschaft m.b.H. of Klagenfurt, Austria, for the recovery of a sum in the amount of US \$14,662,453.23.

Participating in the proceedings were:

representatives of the Claimant: L.A. Afanasyeva (by power of attorney issued May 15, 1995) and D.A. Timonin (by power of attorney issued January 31, 1995- # 34/46); representatives of the Respondent: the Respondent was notified as to the time and venue of the proceedings by means of a summons duly delivered on March 23, 1995, but failed to be represented at the proceedings;

others: Reporter L.P Churakova

## Facts of the Case

On June 6, 1994, V/O Rosvneshtorg of Moscow filed with the International Commercial Arbitration Court of the Chamber of Commerce and Industry of the Russian Federation a complaint against YOX Warenhandelsgeselschaft m.b.H. of Klagenfurt for the recovery from the Respondent of a sum in the amount of US \$14,662,453.23, which constituted the payment due to the Claimant for the merchandise delivered to the Respondent, and for the award of the arbitration costs.

The complaint indicates that under Contract # 810/01133175/15075-040/04 signed by the Parties on July 7, 1991, the Claimant supplied to the Respondent 165,018,035 metric tons of crude valued at US \$21,215,956.80. Said quantity of crude was delivered f.o.b. Port of Novorossiysk in two shipments (the bills of lading of November 13, 1991, and December 17, 1991).

In accordance with the provisions of the Contract, the Respondent was required to pay for the merchandise delivered within 30 days of the bill of lading dates, i.e. on or before December 13, 1991, and on or before January 17, 1992, respectively.

On March 18, 1992, the Respondent deposited US \$6,100,000.00 into the Claimant's account. Under the Protocol signed by the Parties on October 14, 1992, the remainder due in the amount of US \$15,115,956.80 plus interest at an annualized rate of 4% was to be paid off not later than October 31, 1992. As of October 31, 1992, the total amount due including the accrued interest was US \$15,614,783.37. In the event of any delay in paying off said sum, the Respondent agreed to be assessed a penalty at the rate of .1% of the overdue amount for each week of the delay.

On November 23, 1992, the Respondent deposited US \$1,151,391.76 into the Claimant's account as partial payment for the merchandise delivered. The remainder of the debt, in the amount of US \$14,662,453.23, was outstanding as of the day this Complaint was filed.

The Claimant deemed his rights to have been violated and filed this Complaint with the International Commercial Arbitration Court of the Chamber of Commerce and Industry of the Russian Federation under the provisions of Section 10 of the Contract.

The Respondent failed to respond to the Complaint in any way.

On February 22, 1995, the Arbitration Court received a copy of the Agreement on the transfer of rights of February 21, 1995, under which the Claimant in this case, i.e. V/O Rosvneshtorg, ceded all its legal rights with respect to the Contract of July 7, 1991. to an open-end joint-stock company, LUKoil-Langepasneftegaz. The Respondent's consent to the aforementioned transfer of rights was contained in a letter to the Claimant of February 15, 1995.

The case was set to be heard by the Arbitration Court on March 15, 1995. But on the day of the hearing, the Court received Supplements and Amendments to the Complaint signed by a representative of LUKoil-Langepasneftegaz.

The Claimant's representative reported that after the Complaint had been filed. the Respondent paid the Claimant an additional US \$2,500,000 so that the amount of the outstanding principal ought to be reduced accordingly.

Referring to the correspondence between the Parties prior to the arbitration proceedings, the Claimant's representative noted that the Respondent, while acknowledging its unfulfilled obligation to the Claimant on numerous occasions, in its letters of January 29, 1993, and November 4, 1993, ascribed its non-performance to the embargo on all transactions involving the accounts of former Yugoslav citizens and the

companies under their control introduced by the government of Austria for the purpose of complying with the UN Security Council Resolutions #757 of May 30, 1992, and #820 of April 17, 1993. The Claimant's representative explained that while YOX was indeed owned by Yugoslav citizens, R. Radulovic, the company's president, and his wife. Ya. Radulovic, who is currently the sole owner of YOX, companies of that kind were exempt from the embargo and hence the stated reason for the Respondent's non-performance of its obligation could not be deemed valid. On the strength of the above, the Claimant's representative stated his belief that the Respondent was in a position to pay in full for the merchandise delivered both prior to the imposition of the sanctions by the UN and the Austrian government and during the period said sanctions were in effect, because they in no way constrained the business activities of the Respondent's company. The Respondent, however, failed to make use of the available opportunities.

Considering the need for the Respondent to familiarize itself with said Supplements and Amendments to the Complaint filed with the Arbitration Court by the representative of LUKoil-Langepasneftegaz, the hearing date was moved back to May 15, 1995. The document sent to the Respondent by registered mail was delivered on March 27, 1995, as attested by the postal receipt attached to the case.

In its session on May 15, 1995, the Arbitration Court examined the case on its merits. During the proceedings, the Claimant agreed to reduce the principal amount overdue to US \$12,162,453.23 (reflecting the Respondent's payment of US \$2,500,000 toward the retirement of its obligation) and also demanded that a penalty at the rate of .1% of the outstanding amount be assessed for each week of the delay up until the day the debt has actually been paid off in its entirety. In support of its demands, the Claimant set forth the arguments described hereinabove. In addition, the Claimant requested that the arbitration costs be charged to the Respondent.

The Respondent was duly notified that the case would be heard on May 15, 1995, but failed to be represented at said proceedings.

## Opinion of the Arbitration Court

1. The International Commercial Arbitration Court of the Chamber of Commerce and Industry of the Russian Federation deemed itself competent to hear this dispute in accordance with Section 10 of Contract #810/01133175/15075-040/04 of July 7, 1991, under which all disputes or claims arising out of this Contract shall be finally and exclusively settled by the Arbitration Court of the Chamber of Commerce and Industry of the USSR.

According to Section 4 of the "Rules of Procedure for the International Commercial Arbitration Court of the Chamber of Commerce and Industry of the Russian Federation," a supplement to the Russian Federation Law On International Commercial Arbitration of July 7, 1993, the International Commercial Arbitration Court of the Chamber of Commerce and Industry of the Russian Federation is a lawful successor to the Arbitration Court of the Chamber of Commerce and Industry of the USSR and as such is empowered to settle disputes which the Parties agreed to submit to the Arbitration Court of the Chamber of Commerce and Industry of the USSR.

2. The cession by V/O Rosvneshtorg of its rights under the Contract of July 7. 1991, to LUKoil-Langepasneftegaz is confirmed by the Agreement between the Parties signed on February 21, 1995. It is clear from the case material that the Parties secured in advance the Respondent's consent to said cession of rights, as evidenced by a

copy of the Respondent's letter to the Chairman of V/O Rosvneshtorg of February 15. 1995. With these circumstances in mind, on March 15, 1995, LUKoil-Langepasneftegaz petitioned the International Commercial Arbitration Court of the Chamber of Commerce and Industry of the Russian Federation for a change of one claimant for another in this case. A copy of said letter was mailed to the Respondent that very day and was delivered to the Respondent on March 27, 1995, as attested by the postal receipt attached to the case. No counter-case was received from the Respondent, and the International Commercial Arbitration Court of the Chamber of Commerce and Industry of the Russian Federation in its session on May 15, 1995 recognized LUKoil-Langepasneftegaz as a proper claimant in this case.

3. The International Commercial Arbitration Court of the Chamber of Commerce and Industry of the Russian Federation based its decision to hear the case with no representative of the Respondent in attendance on the fact that the latter was notified as to the time and venue of the arbitration proceedings set for May 15, 1995, by means of a registered letter of March 23, 1995, sent at the Respondent's last known mailing address. It is thus established that the arbitrators complied with the provisions of the Russian Federation Law on International Commercial Arbitration of July 7, 1993, concerning the appropriate procedure for notifying the respondent and setting the date of the hearing, since under Section 3.1 of said law any written notice shall be deemed to have been duly delivered if sent by registered mail at the last known whereabouts of the commercial entity or the addressee's mailing address.

Under Section 2. Paragraph 20 of the Rules of the Arbitration Court, failure of any party duly notified as to the time and venue of the arbitration proceedings to appear at same shall not prevent the case from being heard unless the non-attending party requests, prior to the end of the hearing, to defer the proceedings and cites a valid reason for its request. Insofar as no request of this kind was advanced by the Respondent, the International Commercial Arbitration Court of the Chamber of Commerce and Industry of the Russian Federation saw fit to hear the case with no Respondent's representative in attendance.

- 4. With respect to the applicable law to govern the relationship of the Parties under the Contract of July 7, 1991, the International Commercial Arbitration Court of the Chamber of Commerce and Industry of the Russian Federation found that no relevant agreement of the Parties existed. With this in mind, the International Commercial Arbitration Court of the Chamber of Commerce and Industry of the Russian Federation found, pursuant to Section 28.2 of the Russian Federation Law on International Commercial Arbitration of July 7, 1993, and in accordance with the rules governing choice of laws as set forth in Article 566 of the RSFSR Civil Code of 1964 that was in effect as of the Contract Signature Date, that the conflicting relationship of the Parties arising out of this Contract shall be governed by the law of the transaction venue, i.e. the law of the Russian Federation, inasmuch as the Contract was signed in Moscow.
- 5. Having heard the Claimant's case for the recovery of US \$12.162.453.23 owed by the Respondent for the merchandise delivered thereto, the International Commercial Arbitration Court of the Chamber of Commerce and Industry of the Russian Federation finds the demand valid.

As follows from the case material, the Claimant fulfilled its obligations under the Contract of July 7, 1991, by delivering to the Respondent 165,018,035 metric tons of crude valued at US \$21,215,956.80. The delivery is confirmed by the bills of lading dated November 13, 1991 and December 17, 1993, while the value of the crude

delivered by the bills presented to the Respondent for payment (invoices #02/2602 of November 13, 1991, and #516/11175 of June 3, 1992).

Under the provisions of the Contract, the Respondent was required to pay in full for the merchandise delivered within 30 days of the bill of lading dates, i.e. prior to December 13, 1991, and prior to January 17, 1992, respectively. It follows from the case material that the Respondent failed to pay for the merchandise delivered within the time frame set in the Contract. Thus, the Protocol signed by the Parties on October 14, 1992. attests that the Respondent, while acknowledging the delivery of the aforementioned quantity of crude and its value, at the same time acknowledged its unmet obligation to the Claimant for the merchandise delivered in the amount of US \$15,115,956.80 by pledging to pay said sum plus accrued interest at an annualized rate of 4% not later than October 31, 1992. The Complaint states that the Respondent failed to pay off its debt that by said date had increased to US \$15.813.844.99. It was not until November 23. 1993, that the Respondent paid the Claimant, as the latter acknowledges, US \$1.151,391.76 toward retiring its debt. The remainder of the debt, US \$14,662,453.23. constituted the principal amount of the original claim pressed against the Respondent. In the course of the proceedings, the Claimant confirmed the payment of US \$2,500,000 by the Respondent and reduced the amount of its principal claim to US \$12,162,453.23.

The International Commercial Arbitration Court of the Chamber of Commerce and Industry of the Russian Federation notified the Respondent of the action brought against it and solicited its comments thereon, but the Respondent failed to submit its defense or any explanations concerning the merits of the claim. Meanwhile, as evidenced by the correspondence attached to the case, the Respondent acknowledged its obligation to the Claimant and appealed for a payment deferral, claiming, inter alia, hardship caused by the sanctions imposed by Austria on companies controlled by Yugoslav citizens in compliance with the pertinent UN resolutions. The Claimant rejected the Respondent's arguments, averring that the company represented by the Respondent was an Austrian resident, i.e. it was officially registered and had its main office in Austria, and as such was exempt from said sanctions. The International Commercial Arbitration Court of the Chamber of Commerce and Industry of the Russian Federation finds that the Respondent, judging by the contents of its correspondence with the Claimant, failed to prove in any way that the aforementioned circumstances relieved it from its obligations to the Claimant. Moreover, even if there were grounds for such relief, i.e. if the Respondent were not to blame for non-performance under Article 222 of the RSFSR Civil Code of 1964, which, as stated above, is not the case in the opinion of the International Commercial Arbitration Court of the Chamber of Commerce and Industry of the Russian Federation, the Respondent would still have to pay for the merchandise delivered in accordance with Article 244 of the RSFSR Civil Code of 1964: in the event the buyer refuses to pay the agreed-upon price for a purchased item, the seller shall have the right to demand the payment from the buyer.

In view of the above, the Claimant is hereby awarded the recovery from the Respondent of US \$12,162,453.23.

6. Likewise, the Claimant is hereby awarded the interest on the sum to be recovered from the Respondent, i.e. US \$12,162,453.23, at an annualized rate of .1% for each week of payment delay.

Under the Protocol signed by the Parties on October 14, 1992 (Section 2), the buyer (Respondent) undertook to pay the seller (Claimant) a penalty at an annualized rate of .1% for each week of delay in paying off the sum of the debt recognized in that

Protocol. Since the Respondent failed to pay off its debt to the Claimant within the time frame set forth in said Protocol (till October 31, 1992), it is *ipso facto* in delay in the performance of its financial obligation. This fact is not challenged by the Respondent who acknowledged, in its correspondence with the Claimant, *inter alia*, in the letter of guarantee of March 30, 1993, its obligation to pay interest at an annualized rate of 196 for each week of payment delay as well as to pay off the principal amount of the debt.

As for the initial date of accrual of said interest, the International Commercial Arbitration Court of the Chamber of Commerce and Industry of the Russian Federation, taking into account the Claimant's opinion, sets it at September 8, 1994, considering that the last payment into the Claimant's account of US \$2,500,000 was made by the Respondent on September 7, 1994.

7. In view of the fact that pursuant to Section 1, Paragraph 5 of the Rules on Arbitration Costs and Expenses and the Parties' Costs the arbitration costs shall be charged to the losing party, the Claimant is hereby awarded arbitration costs in the amount of US \$27,262.00 to be recovered from the Respondent.

## Decree of the Arbitration Court

On the strength of the above and in accordance with Paragraph 34 of the Rules, the International Commercial Arbitration Court of the Chamber of Commerce and Industry of the Russian Federation

## RULES:

To obligate the Respondent, YOX Warenhandelsgeselschaft m.b.H., Klagenfurt, Austria, to pay to the Claimant, LUKoil-Langepasneftegaz, Langepas, Tyumen Region, Russia, US \$12,162,453.23 plus interest at an annualized rate of .1% for each week of the delay accruing from September 8, 1994, to the day the above sum is actually paid off, plus US \$27,262.00 to compensate the Claimant for the arbitration costs it incurred.

This award is executed and signed in three counterparts, one counterpart to be deposited in the Records of the International Commercial Arbitration Court of the Chamber of Commerce and Industry of the Russian Federation, and one each for the Claimant and the Respondent.

Presiding arbitrator

E.A. Sukhanov.

**Arbitrators** 

S.N. Lebedev

I.I. Gaidayenko

I, Ilya D. Levin, professional translator, residing at 430 M St., S.W., # N-202, Washington, D.C., hereby certify that the foregoing is a true and faithful translation of the original document.

Subscribed and sworn to, before me this \_\_\_\_\_ day of \_\_\_\_\_ 19 96

Signature



## СОГЛАШЕНИЕ

о переуступке прав по контракту N 810/01133175/15075-040/04, подписанного .7 июля 1991 г. между В/О "Росвнешторг" и австрийской фирмой "YOX WARENHANDELSGESELLSCHAFT m.b.H."

Акционерное общество открытого типа "Лукойл-Лангепаснефтегаз" (в дальнейшем "Общество") в лице Афанасьевой Л.А., действующей на основании доверенности, с одной стороны и Внешнеэкономическое объединение "Росвнешторг" (в дальнейшем "Росвнешторг") в лице Генерального директора Брюховецкого В.Ф., действующего на основании устава, с другой стороны, руководствуясь положениями части 4 статьи 411 Гражданского Кодекса РФ 1964г. и статьи 382 Гражданского кодекса РФ 1994г., договорились о нижеследующем:

- 1. Росвнешторг, являясь стороной по контракту от 7 июля 1991г. с австрийской фирмой "YOX WARENHADELSGESELLSCHAFT m.b.H.", (далее "Фирма") -все права требования, вытекающие из вышеуказанного контракта, переуступает Обществу.
- 2. Общество принимает на себя все переуступленные права требования согласно пункту 1 настоящего Соглашения.
- 3. Стороны констатируют, что согласие Фирмы на передачу прав по вышеуказанному контракту Обществу имеется (письмо Фирмы от " /5" февраля 1995 г.)
- 4. Все расчеты между сторонами осуществляются на основе подписанных документов и настоящее соглашение не влияет на размер причитающихся Росвнешторту средств за проданную в рамках указанного контракта экспортную нефть.
- 5. Стороны в течение 10 дней направят письма-уведомления о замене лиц в договоре всем заинтересованным третьим лицам, включая Фирму.

Росвнешторг передаст Обществу все необходимые документы по контракту в оригинале, включая упомянутый контракт, переписку по ходу исполнения контракта и т.д.

6. В случае необходимости Росвнешторг окажет Обществу содействие в переоформлении контракта в банковских учреждениях.

- 7. Соглашение вступает в силу с даты его подписания и будет действовать до полного окончания расчетов между всеми сторонами.
- 8. Соглашение подписано "Д" февраля 1995 г. в Москве в 5 экземплярах по одному для каждой из сторон, одному для Фирмы и одному для уполномоченных банков, обслуживающих стороны.
- 9. Все споры и разногласия, вытекающие из настоящего Соглашения, будут урегулироваться путем переговоров. Если спор не будет урегулирован таким путем, то он подлежит передаче на разрешение Арбитражного Суда г. Москвы.
  - 10. Юридические адреса Сторон:

АООТ "ЛУКойл - Лангепаснефтегаз":

626449, Тюменьская обл., г.Лангепас, ул.Ленина, дом 11-а.

Российское внешнеэкономическое объединение "Росвнешторг":

123242, г. Москва, ул.Баррикадная, дом 8/5.

ойл-ЛАНГЕПАСНЕФТЕГАЗ"

«22» апреля 1998 года. Я, Поляков Андрей Викторович, нотариус поселка Быково, Раменского района Московской обл., свидетельствую верность этой копии с подлинником документа, в последнем подчисток, приписок, зачеркнутых слов и иных неоговоренных исправлений или каких-либо особенностей не оказалось. Зарегистрировано в реестре за № 2502

Взыскано по тарифам на основании ст. 4 Закона РФ «О Государственной пошлине», п. 4.17. -  $\mathcal{L}$  руб.  $\mathcal{L}$  коп.

Нотариус

А. В. Поляков

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### **AGREEMENT**

on assignment in accordance with Contract #810/01133175/15075-040/04 executed on July 7, 1991 between VO "Rosvneshtorg" and the Austrian Company "YOX WARENHAN-DELSGESELLSCHAFT m.b.H."

The Public Company "Lukoil-Langepasneftegaz", hereinafter referred to as "the Company Lukoil" in person of L. A. Afanasieva acting with the authority of a Power of Attorney, on the one hand, and External Economic Association "Rosvneshtorg", hereinafter referred to as "Rosvneshtorg" in person of the General Director V. F. Briukhovetsky acting with the authority of Articles of Association, on the other hand, in accordance with the regulations of Section 4, article 411, the RF Civil Code of 1964 and article 382 of the RF Civil Code of 1994 have agreed about the following:

- 1. Rosvneshtorg being an interested Party under the Contract concluded on July 7, 1991 with the Austrian Company "YOX WARENHADELSGESELLSCHAFT m.b.H." (hereinafter referred to as "the Company YOX") will assign all the claims arising from the said Contract to the Company Lukoil.
- 2. The Company Lukoil shall accept all the claims assigned in accordance with paragraph 1 of this Agreement.
- 3. The Parties declare that the agreement of the Company Yox in relation to assigning claims under the aforesaid Contract is available. (letter of the Company Yox, dated: February 15, 1995).
- 4. All settlements between the Parties shall be executed on the basis of the documents signed, and this Contract does not affect the amount of monies to be paid to Rosvneshtorg for the oil sold under the said Contract.
- 5. The Parties shall within 10 days send all interested third persons, including the Company Yox, letters-notifications about the Parties change in the Contract.

Rosvneshtorg shall transfer the Company all the necessary documents in accordance with the Contract in the original, including the Contract mentioned, correspondence on the Contract implementation etc.

- 6. If necessary, Rosvneshtorg shall assist the Company Lukoil in re-execution of the Contract in banking enterprises.
- 7. The Agreement becomes valid since the date of its signing and will be effective till settlements completion between the Parties.
- 8. This Agreement is executed on February 21, 1995 in Moscow in 5 copies, one for each Party, one for the Company Yox and one for each Authorized Banks servicing the Parties.
- 9. All differences arising from this Agreement shall be settled by negotiations. If any differences cannot be regulated the said way, they are subject to transference to Moscow Arbitration for settlement.
  - 10. Legal addresses of the Parties:

AOOT "Lukoil-Langepasneftegaz" 626449, Tiumenskaya region, the town of Langepas, Lenin street, house 11-a

External Economic Association 123242, Moscow, Barrikadnaya "Rosvneshtorg" street, house 8/5

For and on behalf of For and on behalf of

AOOT "Lukoil- VO "Rosvneshtorg"

Langepasneftegaz"

(signature)

(signature)

(Seal)

(seal)

April "22", 1998. I, Poliakov Andrey Victorovich, notary village of Bykovo Ramensky district, Moscow region, certify that this is a true copy of the original document in which no erasures, additions, crossed words and other unstipulated corrections or peculiarities have been discovered.

Register No  $\frac{2502}{Rub}$ . Fee paid Rub 7.67 .- according to the Russian Federation Fee Act, Art. 4, p. 4.17.

Notary

(signed)

A. V. Poliakov

The Notary Seal

Переводчик E/M/ — Трофимов E. C

«22» апреля 1998 г. Я, Поляков Андрей Викторович, нотариус поселка Быков Раменского района Московской области, свидетельствую подлинность подписи сделанной лично мне известным переводчиком Трофимовым Евгением Семёновичем

Зарегистрировано в реестре за № 2503 Взыскано по тарифам на основании ст. 4 Закона РФ «О государствен

пошлине», п. 4.18, — 4 руб. 18 коп.

Нотариус

А. В. Поляков



## AUOCTNUP ♦ APOSTILLE

(Гаагская коногнция от 5 октября 1961 г.) (Convention de la Haye du 5 octobre 1961)

РОССИЙСКАЯ ФЕДЕРАЦИЯ НЕТ. К. FEBERATION DE RUSSIE + MIJELES

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10. Подпись