From:

Reynolds, David A

Sent:

Friday, March 12, 2010 10:32 PM

To:

Perreard, Jean-Luc

Subject:

Re:

Sensitivity: Confidential

JLP,

I think this is one of the issues we need to discuss in HK. The facts as outlined by Nigel and the exchanges between him and some members of BI need to be addressed and clarified. Of more immediate concern are the potential policy implications of the directions outlined in this letter. If taken to apply globally as written, we may have to shut down or dramatically change much of what we do. The sharing of information - technically "informally" due to the present lack of a MOU - between us either directly or via our service providers and the MSMD, MPS, and AIC in China; and the GMPA, CGA, NPA, Baosan, etc in Taiwan - although a MFA letter from 2005 applies in this instance - are and have been for well over ten years at the core of our program, as well of those of the other tobacco firms. The same can be argued for all seizure data passed to us by enforcement agencies globally, to include in the EU in follow up to OLAF Notifications, in instances in which a specific MOU is not in force.

I would suggest it best to specify how/why the situation in this case is different so that this direction does not have possibly unintended wider implications.

- Dave

David A. Reynolds
Vice President
Brand Integrity - Global Operations
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Direct: +852 2585 9388
Mobile: +852 9189 2093
Fax: +852 2506 4556
Suite 4205-11, Tower One,
Times Square, 1 Matheson Street
Causeway Bay, Hong Kong

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From: Espin, Nigel **To**: Dugast, Francois

Cc: Perreard, Jean-Luc; Mulvey, Mark; Reynolds, David A

Sent: Fri Mar 12 22:13:58 2010

Subject: FW:

Dear Francois

I attach the final draft of the letter to Jovan Sordan for you to check.

Please let me know if you are ok with this.

Best regards

Nigel

Phone:

00 41 22 703 0635

Telefax:

00 41 22 703 3635

Cellphone: 00 41 78 780 0480

For latest travel security advice, go to

http://oasis.jti.com/corpsecurity/

To report a crisis or serious incident, go to

http://oasis.jti.com/

and click 'crisis management'



From: de Moerloose, Severine

Sent: Friday, March 12, 2010 3:08 PM

To: Espin, Nigel

Subject:

Best Regards,

Séverine de Moerloose Corporate Security Manager

Phone:

+41 22 703 0471

Telefax:

+41 22 703 3471

Cellphone: +41 78 655 7967

For latest travel security advice, go to http://oasis.jti.com/corpsecurity/

To report a crisis or serious incident, go to http://oasis.jti.com/ and click 'crisis management'



From:

Espin, Nigel

Sent:

Friday, March 12, 2010 10:14 PM

To:

Dugast, François

Cc:

Perreard, Jean-Luc; Mulvey, Mark; Reynolds, David A

Subject:

Importance: High

Sensitivity:

Confidential

Attachments: Letter Nigel DSA Associates.doc

Dear Francois

I attach the final draft of the letter to Jovan Sordan for you to check.

Please let me know if you are ok with this.

Best regards

Nigel

Phone: Telefax: 00 41 22 703 0635 00 41 22 703 3635

Cellphone: 00 41 78 780 0480

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From: de Moerloose, Severine

Sent: Friday, March 12, 2010 3:08 PM

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Subject:

Best Regards,

Séverine de Moerloose Corporate Security Manager

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Worldwide Headquarters



Nigel Espin
Director Corporate Security

Darlington, Steinberg & Associates Mr. Sordan Dositejeva 21 11000 Beograd Serbia

Geneva, March 12th, 2010

Dear Mr. Sordan,

Thank you for travelling to Geneva to meet with Colin Proctor and me.

I believe it would be useful for me to confirm the position we outlined to you at the conclusion of our discussions.

I have spoken to lain Hughes who has confirmed to me that he received an electronic copy of your company's spreadsheet, which contained information proprietary to a statutory investigative agency. Ian has informed me that he has returned the file to you.

Whilst I understand your position that you came into possession of the information lawfully, JTI does not seek to obtain, retain or otherwise be privy to information that is proprietary to any statutory investigative agency through a third party informally or unofficially. Further, I informed you that no employee or agent of JTI has any authority to task or otherwise request you to seek to obtain such information and that any such request made to you should be reported to me at the earliest opportunity.

Yours sincerely,

Nigel Espin Director

From:

Perreard, Jean-Luc

Sent:

Thursday, March 11, 2010 6:04 PM

To:

Reynolds, David A

Cc:

Mulvey, Mark; Espin, Nigel; Hughes, Iain; Payne, Steve; Monteith, Ian; Dugast, Francois

Subject:

RE: Information from Jovan Sordan

Importance: High

Sensitivity: Confidential

Dave,

Obviously – I pressed the wrong key and sent out an "empty document" to you.

The directive of Senior Management is coming from <u>me</u> and this was discussed thoroughly with Mark and Nigel. We need to use common sense when dealing in these circumstances and act extremely carefully.

As for my guidance – here is the way I would like this case is handled – as you have seen it – Nigel has provided clear instructions to lain and these instructions have to be followed to the letter. So, I would appreciate if you could pick up the phone and discuss this matter with Nigel and make sure that this case is handled properly and according to what needs to be done to put this case behind us. Use the phone as I do not believe that lengthy e-mails will solve this sort of issue.

Then, if there is a need to follow up by an e-mail to communicate any further action or decision – you and Nigel can take care of it.

Last but not least, this matter clearly demonstrates that we still have a lot of room for improvement in what we are doing in the field and that we must train our people accordingly during the induction programs – about the do and don't. We may want to revisit this part in the future in order to avoid similar situation.

Jean-Luc Perréard Corporate Compliance Anti-Illicit Trade

Phone: +41 22 7030724 Mobile: +41 792171504

From: Perreard, Jean-Luc Sent: 2010-03-11 09:52 To: Reynolds, David A

Cc: Mulvey, Mark; Espin, Nigel; Hughes, Iain; Payne, Steve; Monteith, Ian

Subject: RE: Information from Jovan Sordan

Sensitivity: Confidential

Jean-Luc Perréard Corporate Compliance Anti-Illicit Trade

Phone: +41 22 7030724 Mobile: +41 792171504 From: Reynolds, David A Sent: 2010-03-11 03:13

To: Hughes, Iain; Payne, Steve; Monteith, Ian

Cc: Perreard, Jean-Luc

Subject: RE: Information from Jovan Sordan

Importance: High Sensitivity: Confidential

Gents,

You need to have a sit down with Jovan, which I believe will happen nonetheless on other topics. The bottom line is we need some clarity on how/where he's getting his information. If he's obtaining it illegally – that is, he's paid government officials for it – then this must be documented and we have to terminate his services immediately, which will obviously impact the other projects he is working on for us and CS. We can't leave this question "open." We need to know if he is trustworthy or if he's breaking any laws when acting on our behalf.

If, on the other hand, the information is being shared with him legally and in accordance with the rules and regulations of the agency concerned, then this needs to be documented and we then need to establish direct contact with the officer(s) or unit concerned. The allegations are simply too serious to simply drop preemptively and if this agency is sharing this information with us (via Jovan) in the expectation that we will conduct some sort of good faith follow up, then we place ourselves in potential legal peril if we simply ignore their approach to us, albeit via a third party. Obviously for us to do anything, we must/must address the foregoing regarding the legality of Jovan's dealings with the agency concerned, establish a more formal and legally clear and defensible relationship for the sharing of information, and then address the key information requirements that will allow us, Legal, CS, and Compliance to clarify the nature of the ties these JTI employees have with purported smugglers. Again, this may be (and hopefully is) simply nothing at all, but we owe it to the employees concerned to clear their names, or, if there is untoward behavior, pass the information to the appropriate company officer(s) for immediate and full follow up.

We/I also need to address the following comment in Nigel's email - "JTI has no desire to obtain, retain or otherwise become privy to information proprietary to any statutory investigative agency." This comment – if a reflection of a directive from senior management - has potentially very serious implications for how we work since we share – two ways – information with law enforcement every day. The emails I/we receive from OLAF telling us the details and results of the controlled deliveries and seizures is information proprietary to an investigative agency, as is anything we get from agencies helping us in OLAF Notification follow ups, and seizure reporting from Spain, Italy, and elsewhere. This same exchange occurs with agencies globally either directly or via SPs working on our behalf – the entire Taiwan DME Program, for example, is based on information passed to our SPs by local law enforcement, while a similar situation is the core of the China PRE Program.

I cc JLP on this email in case he has any further guidance on this matter or the proposed follow up on our part.

All the best - Dave

Main Entry: ¹pro·pri·e·tary

Pronunciation: \prə-'prī-ə-,ter-ē\

Function: noun

Inflected Form(s): plural pro·pri·e·tar·ies

Etymology: Middle English propietarie, from Anglo-French, from Medieval Latin propietarius, from Late Latin, adjective

Date: 15th century

1 : one that possesses, owns, or holds exclusive right to something; specifically : PROPRIETOR 1

2 : something that is used, produced, or marketed under exclusive legal right of the inventor or maker; specifically : a drug (as a patent medicine) that is protected by secrecy, patent, or copyright against free competition as to name, product, composition, or process of manufacture

3: a business secretly owned by and run as a cover for an intelligence organization

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1 Matheson Street

Causeway Bay, Hong Kong

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If you are not named addressee and/or you have received it in error, please notify us immediately so that we can arrange for its return.

From: Espin, Nigel

Sent: Wednesday, March 10, 2010 11:36 PM

To: Hughes, Iain

Cc: Perreard, Jean-Luc; Mulvey, Mark; Reynolds, David A; Payne, Steve; Proctor, Colin

Subject: Information from Jovan Sordan

Importance: High Sensitivity: Confidential

Confidential

Dear lain

To confirm our conversation.

This morning Colin and I met with Jovan Sordan. As a result of our conversation with him and my subsequent conversation with you it is apparent that at a meeting with you in Belgrade some two weeks ago he gave to you an electronic copy of a spreadsheet created by his company. That spreadsheet, it has now become apparent, was created from information that he has informed me was obtained from a contact in a statutory investigative agency. Despite the fact that Jovan insists he came by the information in a lawful manner, you should return the spreadsheet to Jovan forthwith, explaining to him that JTI has no desire to obtain, retain or otherwise become privy to information proprietary to any statutory investigative agency.

You should also delete any copies of the spreadsheet or information gleaned from it from JTI systems and inform Jovan in writing that this has been done.

Once this has been done please confirm to me in writing.

Best regards

Nigel

Phone:

00 41 22 703 0635

Telefax: 00 41 22 703 3635

Cellphone: 00 41 78 780 0480

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and click 'crisis management'



From:

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Sent:

Wednesday, March 10, 2010 11:36 PM

To:

Hughes, lain

Cc:

Perreard, Jean-Luc; Mulvey, Mark; Reynolds, David A; Payne, Steve; Proctor, Colin

Subject:

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Importance: High

Sensitivity: Confidential

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Best regards

Nigel

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From:

Reynolds, David A

Sent:

Thursday, March 11, 2010 10:13 AM

To:

Hughes, lain; Payne, Steve; Monteith, Ian

Cc:

Perreard, Jean-Luc

Subject:

RE: Information from Jovan Sordan

Importance: High

Sensitivity: Confidential

Gents,

You need to have a sit down with Jovan, which I believe will happen nonetheless on other topics. The bottom line is we need some clarity on how/where he's getting his information. If he's obtaining it illegally – that is, he's paid government officials for it – then this must be documented and we have to terminate his services immediately, which will obviously impact the other projects he is working on for us and CS. We can't leave this question "open." We need to know if he is trustworthy or if he's breaking any laws when acting on our behalf.

If, on the other hand, the information is being shared with him legally and in accordance with the rules and regulations of the agency concerned, then this needs to be documented and we then need to establish direct contact with the officer(s) or unit concerned. The allegations are simply too serious to simply drop preemptively and if this agency is sharing this information with us (via Jovan) in the expectation that we will conduct some sort of good faith follow up, then we place ourselves in potential legal peril if we simply ignore their approach to us, albeit via a third party. Obviously for us to do anything, we must/must address the foregoing regarding the legality of Jovan's dealings with the agency concerned, establish a more formal and legally clear and defensible relationship for the sharing of information, and then address the key information requirements that will allow us, Legal, CS, and Compliance to clarify the nature of the ties these JTI employees have with purported smugglers. Again, this may be (and hopefully is) simply nothing at all, but we owe it to the employees concerned to clear their names, or, if there is untoward behavior, pass the information to the appropriate company officer(s) for immediate and full follow up.

We/I also need to address the following comment in Nigel's email - "JTI has no desire to obtain, retain or otherwise become privy to information proprietary to any statutory investigative agency." This comment – if a reflection of a directive from senior management - has potentially very serious implications for how we work since we share – two ways – information with law enforcement every day. The emails I/we receive from OLAF telling us the details and results of the controlled deliveries and seizures is information proprietary to an investigative agency, as is anything we get from agencies helping us in OLAF Notification follow ups, and seizure reporting from Spain, Italy, and elsewhere. This same exchange occurs with agencies globally either directly or via SPs working on our behalf – the entire Taiwan DME Program, for example, is based on information passed to our SPs by local law enforcement, while a similar situation is the core of the China PRE Program.

I cc JLP on this email in case he has any further guidance on this matter or the proposed follow up on our part.

All the best - Dave

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adjective

Date: 15th century

1 : one that possesses, owns, or holds exclusive right to something; specifically : PROPRIETOR 1

2 : something that is used, produced, or marketed under exclusive legal right of the inventor or maker; specifically : a drug (as a patent medicine) that is protected by secrecy, patent, or copyright against free competition as to name, product, composition, or process of manufacture

3: a business secretly owned by and run as a cover for an intelligence organization

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From: Espin, Nigel

Sent: Wednesday, March 10, 2010 11:36 PM

To: Hughes, Iain

Cc: Perreard, Jean-Luc; Mulvey, Mark; Reynolds, David A; Payne, Steve; Proctor, Colin

Subject: Information from Jovan Sordan

Importance: High Sensitivity: Confidential

Confidential

Dear Iain

To confirm our conversation.

This morning Colin and I met with Jovan Sordan. As a result of our conversation with him and my subsequent conversation with you it is apparent that at a meeting with you in Belgrade some two weeks ago he gave to you an electronic copy of a spreadsheet created by his company. That spreadsheet, it has now become apparent, was created from information that he has informed me was obtained from a contact in a statutory investigative agency. Despite the fact that Jovan insists he came by the information in a lawful manner, you should return the spreadsheet to Jovan forthwith, explaining to him that JTI has no desire to obtain, retain or otherwise become

privy to information proprietary to any statutory investigative agency.

You should also delete any copies of the spreadsheet or information gleaned from it from JTI systems and inform Jovan in writing that this has been done.

Once this has been done please confirm to me in writing.

Best regards

Nigel

Phone:

00 41 22 703 0635

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Cellphone: 00 41 78 780 0480

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Espin, Nigel

Sent:

Wednesday, March 10, 2010 11:36 PM

To:

Hughes, lain

Cc:

Perreard, Jean-Luc; Mulvey, Mark; Reynolds, David A; Payne, Steve; Proctor, Colin

Subject:

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Importance: High

Sensitivity: Confidential

Confidential

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From:

Reynolds, David A

Sent:

Wednesday, March 10, 2010 10:20 AM

To:

Reynolds, David A

Subject:

FW: Names of JTI Employees Recovered from Persons Involved in Smuggling

Sensitivity: Confidential

Memorandum for the Record

The evening of 9 March 2010, I received two telephone calls from Iain Hughes, the first of which at least also included Steve Payne, during which Hughes and then Payne said that they had been called and then "ordered" by Nigel Espin, Director of Corporate Security, that Hughes and his investigations service provider who provided the below information report to Geneva for a de-briefing. I told both Payne and Hughes that I had received no calls from Espin and that no one had asked me whether either of them should respond in such a manner. I also explained that I had sent the email with the information from the service provider to Colin Proctor, who runs internal investigations, not/not to Espin, and that I did not understand why Espin was now involved in this case. I told Payne and Hughes that until Espin called me and explained what was going on that they should demure from following his orders. During a subsequent call from Hughes, he explained that Espin had now told him that his (Hughes) presence in Geneva was not required, that he (Espin) had identified the service provider (Hughes claimed that neither he nor Payne gave Espin the name of this person), and that Espin had ordered this service provider to report to Geneva in order to be debriefed. According to Hughes, Espin that complained about the nature of the email that I sent, that it was not done in the correct manner, and that he had previously been accused of smuggling. I explained to Hughes that he should not worry since I sent the email and that it went – according to company policy – to the head of the internal investigations unit and the Chief Compliance Officer. I also stated that I did not understand why Espin was now involved in this case, how he identified the name of the source, and why he felt the need to "debrief" this person in Geneva vice waiting for the additional information I outlined below would be acquired. I also noted that the only person other that myself, Hughes, and Payne involved in this case who knows the name of the source is Richard K., who works in the Austria Tabac offices and reports to Espin.

Throughout the calls it was clear that Hughes was quite disturbed by the approached used by Espin and the threatening language and comments he made about how this information was collected and then passed along. Hughes expressed concerned about the possible treatment of the source by Espin in Geneva; I agreed with him that this was not the best approach to obtain further information on this case.

David A. Reynolds
Vice President
Brand Integrity Global Operations
JT International (Asia Pacific) Limited

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Suite 4205-11, Tower One, Times Square

1 Matheson Street Causeway Bay, Hong Kong

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From: Mulvey, Mark

Sent: Tuesday, March 09, 2010 5:12 PM

To: Reynolds, David A

Subject: FW: Names of JTI Employees Recovered from Persons Involved in Smuggling

Importance: High Sensitivity: Confidential

Dave – thanks for the information; we will handle from here – thanks, Mark

From: Reynolds, David A

Sent: Tuesday, March 09, 2010 2:13 PM

To: Proctor, Colin

Cc: Perreard, Jean-Luc; Payne, Steve; Monteith, Ian

Subject: Names of JTI Employees Recovered from Persons Involved in Smuggling

Sensitivity: Confidential

Dear Colin,

I hope you are well. We received the following report from one of our service providers in Austria. I understand that some/all of this information has been passed to Richard K and Steve in the past, but since I am not sure of the status of such, I am forwarding the details to you now in case you have not seen it previously.

I propose that we go back to the service provider concerned to address the following points.

- 1. Which enforcement agency provided this information (I think it's the BKA, but need to confirm)?
- 2. Why did the agency share this with SINGER; did they ask for some sort of assistance identifying these persons?
- 3. When was this information first passed to SINGER and then from S to JTI?
- 4. Did the names come from one or more persons involved in cigarette smuggling? Can we get the names and details of the persons who provided the names, or at least a description of the type of person concerned were/are they retail sellers, shippers, distributors, factory owners, big-time smugglers, etc; are they all Austrians or other nationalities; are they in jail or been released and now back in business?
- 5. Were the names provided verbally by these persons or where they recovered from notebooks or address books?
- 6. Does the LEA know the nature of the relationship between the JTI employees with each of the persons from whom they obtained the names?
- 7. Are one or more of the JTI employees the subject of any ongoing investigations?

Obviously, there may well be any number of innocent explanations why these persons of interest to the LEA had the names of JTl employees, but I think we need to follow up to determine the nature of these ties before deciding next steps, if any.

All the best - Dave

Intelligence Report URN: HCRR00003497

Subject: European Smugglers Contact List

Source: SINGER **Unit:** BI Europe **Summary**:

Below is a list of the contact details for JTI employees (past and present). They have been obtained by a European LEA from individuals believed to be involved in tobacco smuggling activities. More detailed information has been requested. The full list of contacts is in Mmx.

Austria Tabak Austria Christian Mertl

+431 313421354 DW +431 313421582 DW

christianmertl@austriatabak.com

Japan	Tobacco Interna	ational	+386 4162049	5
		Stanislava Hrga		 Stanislava.Hrga@jti.com
		Dr. Günther. Panho		
		Harald Vonihr		
	Tabak Austria			
	Tabak Austria	Andrea Zlesak		
		Fingerhut		
		Christina Bauer		
Austria	Tabak Austria	Dr. Panhofer 01 31	3421345	
Austria		imited Chev. Joseph Cheto 73 14	cuti o.s.j. +3	56 492340 +356 949
JTI	Czech Republ	ic Pavel Cavojec +42		+42 0602271667
		pavel.cajovec@jt-int.com		
		Patrick Satamian -	⊦357 5578340	+357 5566543
	, .	Stanislava Hrga +.		
	va_hrga@			
		Lars Munge +46 708997	7722 +46 708	997722 +46
	23 lars_r	0	110700	337.22
	_			
		Rüdiger Buhl +49 403258		

From: Hughes, Iain

ruediger buhl@

Sent: Tuesday, March 09, 2010 2:18 PM

To: Reynolds, David A **Cc:** BI Operations

Subject: Re: European Smugglers Contact List

Sensitivity: Confidential

Dave,

Will address these points this week and report back.

Regards

lain

lain HughesBrand Integrity Europe/Africa/LA - ManagerGallaher LimitedA member of the JTI GroupEmail: iain.hughes@jti.comOffice: +44 (0) 1270 504673Mobile: +44 (0) 7711 032295Fax: +44 (0) 1270504653 www.jti.com

From: Reynolds, David A

To: Hughes, Iain **Cc:** BI Operations

Sent: Tue Mar 09 06:04:45 2010

Subject: RE: European Smugglers Contact List

lain - thanks much for this. Can you go back to SINGER and address the following points?

- 8. Which enforcement agency provided this information?
- 9. Why did the agency share this with SINGER; did they ask for some sort of assistance identifying these persons?
- 10. When was this information first passed to SINGER?
- 11. Did the names come from one or more persons involved in cigarette smuggling? Can we get the names and details of the persons who provided the names, or at least a description of the the type of person concerned were/are they retail sellers, shippers, distributors, factory owners, big-time smugglers, etc; are they all Austrians or other nationalities; are they in jail or been released and now back in business?
- 12. Were the names provided verbally by these persons or where they recovered from notebooks or address books?
- 13. Does the LEA know the nature of the relationship between the JTI employees with each of the persons from whom they obtained the names?
- 14. Are one or more of the JTI employees the subject of any ongoing investigations?

David A. Reynolds
Vice President
Brand Integrity Global Operations
JT International (Asia Pacific) Limited

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From:

Reynolds, David A

Sent:

Wednesday, March 10, 2010 10:20 AM

To:

Reynolds, David A

Subject:

FW: Names of JTI Employees Recovered from Persons Involved in Smuggling

Sensitivity: Confidential

Memorandum for the Record

The evening of 9 March 2010, I received two telephone calls from Iain Hughes, the first of which at least also included Steve Payne, during which Hughes and then Payne said that they had been called and then "ordered" by Nigel Espin, Director of Corporate Security, that Hughes and his investigations service provider who provided the below information report to Geneva for a de-briefing. I told both Payne and Hughes that I had received no calls from Espin and that no one had asked me whether either of them should respond in such a manner. I also explained that I had sent the email with the information from the service provider to Colin Proctor, who runs internal investigations, not/not to Espin, and that I did not understand why Espin was now involved in this case. I told Payne and Hughes that until Espin called me and explained what was going on that they should demure from following his orders. During a subsequent call from Hughes, he explained that Espin had now told him that his (Hughes) presence in Geneva was not required, that he (Espin) had identified the service provider (Hughes claimed that neither he nor Payne gave Espin the name of this person), and that Espin had ordered this service provider to report to Geneva in order to be debriefed. According to Hughes, Espin that complained about the nature of the email that I sent, that it was not done in the correct manner, and that he had previously been accused of smuggling. I explained to Hughes that he should not worry since I sent the email and that it went – according to company policy – to the head of the internal investigations unit and the Chief Compliance Officer. I also stated that I did not understand why Espin was now involved in this case, how he identified the name of the source, and why he felt the need to "debrief" this person in Geneva vice waiting for the additional information I outlined below would be acquired. I also noted that the only person other that myself, Hughes, and Payne involved in this case who knows the name of the source is Richard K., who works in the Austria Tabac offices and reports to Espin.

Throughout the calls it was clear that Hughes was quite disturbed by the approached used by Espin and the threatening language and comments he made about how this information was collected and then passed along. Hughes expressed concerned about the possible treatment of the source by Espin in Geneva; I agreed with him that this was not the best approach to obtain further information on this case.

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From: Mulvey, Mark

Sent: Tuesday, March 09, 2010 5:12 PM

To: Reynolds, David A

Subject: FW: Names of JTI Employees Recovered from Persons Involved in Smuggling

Importance: High Sensitivity: Confidential

Dave - thanks for the information; we will handle from here - thanks. Mark

From: Reynolds, David A

Sent: Tuesday, March 09, 2010 2:13 PM

To: Proctor, Colin

Cc: Perreard, Jean-Luc; Payne, Steve; Monteith, Ian

Subject: Names of JTI Employees Recovered from Persons Involved in Smuggling

Sensitivity: Confidential

Dear Colin,

I hope you are well. We received the following report from one of our service providers in Austria. I understand that some/all of this information has been passed to Richard K and Steve in the past, but since I am not sure of the status of such, I am forwarding the details to you now in case you have not seen it previously.

I propose that we go back to the service provider concerned to address the following points.

- 1. Which enforcement agency provided this information (I think it's the BKA, but need to confirm)?
- 2. Why did the agency share this with SINGER; did they ask for some sort of assistance identifying these persons?
- 3. When was this information first passed to SINGER and then from S to JTI?
- 4. Did the names come from one or more persons involved in cigarette smuggling? Can we get the names and details of the persons who provided the names, or at least a description of the type of person concerned were/are they retail sellers, shippers, distributors, factory owners, big-time smugglers, etc; are they all Austrians or other nationalities; are they in jail or been released and now back in business?
- 5. Were the names provided verbally by these persons or where they recovered from notebooks or address books?
- 6. Does the LEA know the nature of the relationship between the JTI employees with each of the persons from whom they obtained the names?
- 7. Are one or more of the JTI employees the subject of any ongoing investigations?

Obviously, there may well be any number of innocent explanations why these persons of interest to the LEA had the names of JTI employees, but I think we need to follow up to determine the nature of these ties before deciding next steps, if any.

All the best - Dave

Intelligence Report

URN: HCRR00003497

Subject: European Smugglers Contact List

Source: SINGER **Unit:** BI Europe **Summary**:

Below is a list of the contact details for JTI employees (past and present). They have been obtained by a European LEA from individuals believed to be involved in tobacco smuggling activities. More detailed information has been requested. The full list of contacts is in Mmx.

christia	. Tabak Austria ınmertl@austri	atabak.com					3421582	DW
Japan 🛚	Гоbассо Intern	ational		+386	4162049			
JTI	Slovenia	Stanislava Hi	rga				a.Hrga@j	ti.com
Austria Austria Austria Austria Austria Austria Austria	Tabak Austria	Dr. Gü Haralo Regina Andrea Fingerl Christi Dr. Pa	inther. Panho I Vonihr I Wolf-Knapp I Zlesak nut na Bauer nhofer 01 31	fer 01 313 01 313 01 313 01 313 01 313 3421345	01 31342 421746 421362 421285 3421544 411342	01 3 01 3 01 3 01 3 01 3 01 3	171019 171019 171019 3171019 171019	
JTI +42 02 JTI JTI stanislav JTI	Czech Republ 26972199 Cyprus Slovenia va_hrga@ Switzerland 3 lars_r	ic Pavel pavel.cajoveco Patrick Satar Stanislava Hr Lars Munge	Cavojec +42 @jt-int.com nian - ga +	026972 +357 557 386 6115	199 78340 597733	+3 +3	57 55665 86 61159	543
JTI	Deutschland	 Rüdiger Buhl	+49 403258	130	+	 ·49 40325	581323	

From: Hughes, Iain

ruediger buhl@

Sent: Tuesday, March 09, 2010 2:18 PM

To: Reynolds, David A **Cc:** BI Operations

Subject: Re: European Smugglers Contact List

Sensitivity: Confidential

Dave,

Will address these points this week and report back.

Regards

lain

lain HughesBrand Integrity Europe/Africa/LA - ManagerGallaher LimitedA member of the JTI GroupEmail: iain.hughes@jti.comOffice: +44 (0) 1270 504673Mobile: +44 (0) 7711 032295Fax: +44 (0) 1270504653 www.jti.com

From: Reynolds, David A

To: Hughes, Iain **Cc**: BI Operations

Sent: Tue Mar 09 06:04:45 2010

Subject: RE: European Smugglers Contact List

lain - thanks much for this. Can you go back to SINGER and address the following points?

- 8. Which enforcement agency provided this information?
- 9. Why did the agency share this with SINGER; did they ask for some sort of assistance identifying these persons?
- 10. When was this information first passed to SINGER?
- 11. Did the names come from one or more persons involved in cigarette smuggling? Can we get the names and details of the persons who provided the names, or at least a description of the the type of person concerned were/are they retail sellers, shippers, distributors, factory owners, big-time smugglers, etc; are they all Austrians or other nationalities; are they in jail or been released and now back in business?
- 12. Were the names provided verbally by these persons or where they recovered from notebooks or address books?
- 13. Does the LEA know the nature of the relationship between the JTI employees with each of the persons from whom they obtained the names?
- 14. Are one or more of the JTI employees the subject of any ongoing investigations?

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From:

Reynolds, David A

Sent:

Tuesday, March 09, 2010 2:13 PM

To:

Proctor, Colin

Cc:

Perreard, Jean-Luc; Payne, Steve; Monteith, Ian

Subject:

Names of JTI Employees Recovered from Persons Involved in Smuggling

Sensitivity: Confidential

Dear Colin,

I hope you are well. We received the following report from one of our service providers in Austria. I understand that some/all of this information has been passed to Richard K and Steve in the past, but since I am not sure of the status of such, I am forwarding the details to you now in case you have not seen it previously.

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Obviously, there may well be any number of innocent explanations why these persons of interest to the LEA had the names of JTI employees, but I think we need to follow up to determine the nature of these ties before deciding next steps, if any.

All the best - Dave

Intelligence Report

URN: HCRR00003497

Subject: European Smugglers Contact List

Source: SINGER **Unit:** BI Europe

Summary:

Below is a list of the contact details for JTI employees (past and present). They have been obtained by a European LEA from individuals believed to be involved in tobacco smuggling activities. More detailed information has been requested. The full list of contacts is in Mmx.

Austria Tabak Austria Christian Mertl

+431 313421354 DW +431 313421582 DW

	inmerti@austri				
	Tobacco Interna		+386 41620495	-	
	Slovenia	Stanislava Hrga	S	- tanislava.Hrga@j	ti.com
		Dr. Günther. Panhof			71019
Austria	Tabak Austria	Harald Vonihr	01 313421746	01 3171019	
		Regina Wolf-Knapp			
	Tabak Austria				
Austria		Christina Bauer			
Austria	Tabak Austria	Dr. Panhofer 01 31	3421345	01 3171019	
7924	+356 44	imited Chev. Joseph Chetc 73 14	•	6 492340	+356 949
		ic Pavel Cavojec +42		- +42 06022 7 166	57
		pavel.cajovec@jt-int.com	020372133	000	
		Patrick Satamian +	-357 5578340	+357 5566.	543
		Stanislava Hrga +3			
	va_hrga@				
		Lars Munge +46 708997	7722 +46 7089	97722 +46	
875002	23 lars_r	nunge@			
		Rüdiger Buhl +49 403258			

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Printed on 11/3/2010

Intelligence Report

URN: HCRR00003497

Subject: European Smugglers Contact List

Submitted by:

Source: SINGER

Unit: BI Europe

Syndicate:

Summary:

Below is a list of the contact details for JTI employees (past and present). They have been obtained by a European LEA from individuals believed to be involved in tobacco smuggling activities. More detailed information has been requested. The full list of contacts is attached.

Austria Tabak Austria Christian Mertl +431 313421354 DW +431 313421582 DW christianmertl@austriatabak.com

Japan ⁻	Гоbассо Interna	tional			•
JTI	Slovenia	Stanislava Hrga		Stanisla	va.Hrga@jti.com
Austria Austria Austria Austria Austria	Tabak Austria Tabak Austria Tabak Austria Tabak Austria Tabak Austria Tabak Austria	Dr. G_ther. Panhofer Harald Vonihr 01 31 Regina Wolf-Knapp Andrea Zlesak 01 31 Fingerhut 0° Christina Bauer 01 31	01 313421448 3421746 01 313421362 3421285 I 313421544 3411342	01 317 01 317 01 01 317 01 317	1019 3171019 1019
Austria Austria	Tabak Austria Tabak Malta Lir +356 949 792	Dr. Panhofer 01 31 mited Chev. 4 +356 44 73 1	3421345 Joseph Chetcuti 4	01 317 o.s.j.	į.
JTI 060227 +42 02	Czech Republio 71667 26972199	Pavel Cavojec pavel.cajovec@jt-int.c Satamian +	+42 02697219 com		+42 +357 5566543
JTI JTI	stanislava_hrga	Lars Munge +46 7			+386 611597740 08997722

JTI Deutschland R[iger Buhl +49 403258130 +49 4032581323 ruediger_buhl@

Images:

Linked Records

Сотрапу	Country	Name	Phone	Mobile	Fax	11000
Mag, Günter Lippitsch	Austria	Mag Grinter Lippitsch	0			
Lelkes Peter			010910		81691616	lippitsch@ihr-anwalt at
Taxi Service		Goran Miletic	2404929	063 03075042		
Mediamar		Mania Pukl	00386 63242844	096 244438		
Medina Offshore Services Limited		Tonio Magro	00300 022 1264 1	000474000	00386 62212843	
Danish Camp Supply ApS	Denmark	Thornas M Mortensen	0045 70231370	00300 0347 1262	00350 3415/5	
Metco	Cyprus	Edwin Cotran	00357 2375775	000000 10 200400	0045 / 02313/1	Imm dos@unet.com.mx
N & N Steuerberatungsgesellschaft m.b.H.	Austria	Mag Heinz Nagler	321292		2242020	ecottan@metcottd.com
Phoenicia Trading		Mohamed H. Zeidan	99 96116292ng		97.17879	nagler nagler@styria.co.at
Jumeirah Beach Hotel		Raic Kfoliov	00021 43490000	70101010		dutypaid@inco com lb
Philip Morris World Trade S.A.	Switzerland	Christopher Error	0037 40400000	1907090 000	009/1 43487295	
Philip Morris Belgium		Circophiel ries	0041 21618504/		0041 216165046	frey cristopher@pmintl ch
Dhilip Morris Boloing		nugo coorians	00322 671956		00322 6741973	coomans hugo@pmintl.ch
Dhilis Maris Deligion	,	Joseph L. Knaepen	00322 6741934		00322 6741973	knaepen loseph@pmintlich
	Germany	Raquel Gutiérrez López	0040 35106811	0172 8217374	0040 35095254	dullerrez lonez@ominil ch
Philip Morns world I rade S.A.	Switzerland	Frédéric Baffou	0041 216185193		0041 216185046	halfor fradoor@named at
Ionian Trading Company Ltd.	Greece	Makis Baltatzis				
Pise Trade		Avram Pisevski	00389 91 290325	00389 70 242 670	00389 91 290 327	
Tersetto Ltd	Cyprus	Jörg Preuss	00357 5740386	00357 9476201	00367 5340434	
Philip Momis GmbH	Germany	David Watson	0040 35106817	0472 8245477	0000 00000	loerg@nil.de
Tabak a.s.	Czech Renublic	lan Slavík	0042 0 266703318	060 2220477	0040 35085254	watson david@pmintl.ch
Do & Co International	Austria		225242502	000 2220899	0042 02809386	
Sky Bar	Austria		200243002		22 5243502430	casino-baden@doco com
Barbaro's Restaurant			513171223		513171220	
Feu Follet	France		515171223		513171220	reservierung@barbaro.at
o Comptoir de la Mer	T all c	Jean-Paul battagira	049 390157B			
Gaethaus Staintarhaus	France		049 3381537		493432415	
Chillip Morris Ciones Transport	Austra		821106		815875	
Fillip Mortis Finanz Europe AG			041 749 0440		041 741 7635	
EDV Beralung	Austria	Michael Rosenzopf		066 43009911		
Chronicle	Kosovo	Qzim Osmani	044 161 688			
Spektar		Saiti Redzep	389 (0)2 2613423	389 (0)70 260 271		Jen too ten Gretiere
ML&I Cosmetics	Romania	Cristian Lupa	0040 213311144	0040 723 681 515	0040 021 311 11 78	moroemotice@vnot
Sheraton Tirana	Albania	Stephan Sieberg	355 4 274 707	069 20 24 767	355 4 274 741	Charles Control State Control
Mba Sport Outdoor Advertising	Albania	Geri Selenica	355 4 266 475			Soci@albmail.com
Philip Morris International	Switzerland	Kevin Rose	41 79 753 72 14	11 70 753 72 11	44 22 640 46 40	generalization
C.G. Hibbert LTD.		Laurence Wright	01304 207353	0469 504049	41 23 518 45 18	Kevin.rose@pmintl.com
Marcandi		I C E van Onstal	01304 207333	0400 004010	01304 204532	Laurence, Wright@adsweu.com
Chacalli-De Decker	Relaim	Willfred Van Dar Klaat	32 2 25 5 24 20	00 3332 107 0		
Bacardi Martini GMBH	Austria	Villied Vall Der Noet	32 3 355 24 20			
Philip Morris (nternational Manage	dinenc		43 1 01031 235	0664 250 99 27		rprinz@bacardi-martini.at
Roder-Bad Bliman Hotel & Spa		<u> </u>	021 6186111 42(0)2222 5444		021 618 46 18	
Philip Moms International Management S.A.		Guilleume Debages	43 2464 9400 9444		43(0)3383 5100 805	resm@blum.roger.com
Aerodrom Marihor	Clovenia	Tono Dolumik	4 2 6 6420	100 101 101 000	41 21 618 45 82	Guillaume, Delannoy@pmintl com
Agrosoff Co	Bulgaria	Nikolay Valchanov	350 2 098 00 07	360 (0)41 /6/ 181	200000000000000000000000000000000000000	Tone, Polutnik@maribor-airport.si
Media Consult Austria	Austria	Jocham Gobbach	/01348 976 3000	000 120 00 000	239 2 300 00 01	drmax(g)ogner og
Media Consult Austria	O'chairle	Wolfern Chebook	(0)318 873 3088	(0)0/6 5/ 44 663	(0)316 6/5 3944	Jochem Gnebsch@mediaconsult.at
Nextira One	Austria	VVOIIgalig vveiss	(0)316 90331 2769	(U)316 90331 2/64	(U)664 380 11 88	Wolfgang Weiss@mediaconsult at
Banhais Kreatecker	Austria	Janes Janes	05/1/336332	0664 2822/12	05 // 33 6344	Peter Sauer@nextiraone.at
Toron Dominion Air Torong	Pinsne	Silvia weins	0316 8030 330		8030 319	Silvia Weils@krentscher.at
	Ausula	Daid Columb	431 381 6800 of 8801	431 581 88006		Phone A/P 413 7007 32728
		Peter Gabor Kovacs		36 30 221 21 95	36 1 316 76 20	
Previsa on T.K.	Albania	Perije Rehxepi	355 4 237753	377 44 16 2529, 389 70 230 744		previsal@hotmail.com
Capital Bank	Austria	Eva Sallmutter	43 316 8072 202	43 664 5011605		Fva Sallmitter@canifalbank at
G.H.G.	Austria	Oliver Krainz	43(0)7 32 37 33 378	06 64 532 94 00	43 (0)37 38 208	www lenzmoser at
G.H.G.	Austria	Franz Meister	073237380	06 64 191 23 77	0 31 35 56 0 13	
Agrosoff Co.	Bulgaria	Boyan Radev	359 2 988 00 07		359 2 988 00 07	dmax@banet ba
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		Zdonko Bilinovoo	2001-200	00 (0)0 05 00 51 10	000 / 000 010	settanct(@eleder.hu
Aerodrom Manbor	Slovenia	Silvo Ambroz	38626291175		385 1 6177 844	maba-zagreb@zg.hinet.hr
Arsana Duty Free American Flectric Dower	Czech R.	Ing. Alexandr Hladny	0042024447 1551		00 420 2 4447 1552	derogrom.mb@sioi.net hladnv@arsena.com
Art Trend	Austria	Michelle S. Kalnas, P.E.	614 833 7705	614 580 2370	866 947 1236	msalnas@aep.com
Artmosphere Galerien	Austria	Konrad Prettner	4331681 4848	43 664 101 9 340	43 316 38 39 2723	
Austria Tabak	Austria	Christian Merti	431 31342 1354 DW	10 11 000 010 01	43 1 313 42 1582 DW	premer garmosphere.at
AUVAshicer Grat	Austria	Dr. David Schroeder	43316682514			drmedschroeder@vahoo.de
AWD	Austria	Ing Maximilian-Rainer Krist	0664 201 60 45			eplanung kristl@hotmail.com
		Note Trailed	0316 42 42 03	0699 113 50 853	0316 42 42 03 18	kurt.prattes@awd.at
Kompania BACI Prishtine		Agim Humolli	381 38 548 356, 548 358	99377 44161 111	381 38 548 357,	
BKS Banken Gruppe	Austria	Claudia Hofer	43 346 90 02 344	07 07 040 4000	548 359	
Blue Holdings LTD.	Austria	Helmut Nardai	43 310 00 02 314	U004 612 72 56	fax DW 111	claudia.hofer@bks.at
BLM Marketing	Austria	Dr. Bernd Liemann	43316577346	43 664 306 40 50	43 1 36855 1313	sales@bluelimited.com
Gasthof Canisiusbrunni	Austria	Hannelore Holbling	43512361203	43 664 325 10 50	433165/7346	blm@blmarketing.net
Caviarshop Vadex	Austria	Dial Ing Vadim Toursaski	43316214277	45 004 540 2050	43 512 261 203 81	
Cigars DIE GRATZ	Austria	Manfred Kommer	433 162 14277	43 664 260 67 39	4331621 4277	Vadim Touranski@caviarshop.at
Cuba Libre	Austria	Man Silvio Hota	216692614	U004 3/1 86/9	03116 21098	cigars@web.de
Denali Consulting	USA	Don Doinherty	408 080 7060	0004 00 00003		
Don Gii Textilhandel AG	Austria	Er Koller	31691 7706	014 437 3072	408 399 5258	ddougherfy@denailusa.com
Dekkers Communications	Austria	Hendrik A Dotkers	49 4 59 59 59		31681 2746	
E Century	Austria	Holmut Feier	43346346470		4315321421	office@dekkers.at
EDER	Austria	Cortingo Drottootholog	455 105 104 70		4331631847031	helmut.frier@e-century.at
Elmag International		Coito Mitorio	45 / 25/ 048	43 664 606 88 801	43316677819	matten@eder.net
Farblos	Austria	Nickoga Korinia	38 81 224 886		381 81 623 643	gojko@elmag.net
Frank O Witsch	Austria	Front Mitton	43316321176	664 214 222 9	316321117	advertising@farblos.com
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Gady BMVV	Arrefria	Mag. Germine Neugebauer	316 249 220		316 249 229	gerline neugebauer@fresenius.at
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GFS Romania	Romania	Domini ed Lobel Melli	316696088	664 342 24 22	31669 8089	
Sack ZI-Khar Design & Graphics	Austria	CACAGII COLONIO	401 310 04 60, of 81		4013100482	razvan@gfs.ro
Sharp (Schnepf)	Austria	Josef Stockler	316 82 11 57 11	05.00.40.00.50	***************************************	graphics@magnet.at
Home Farms Technologies Inc	Canada	Robby Curtola	2007 707 707	204 224 4002	310 34 51 41	K schnept@sime.com
Honest (Wenzou Honest Smoking Sets Co. LTD)	China	lack Vac	0008 577 9930999	204 / 21 1882	204 727 7939	homefarmstech@westman wave.ca
Honest (Wenzou Honest Smoking Sets Co. LTD)	China	Honort on	0000 577 0000000	883 13806545070	////883//2000	wzhonest@wz.zj.cn
MAG Immobilien Agentur	Austra	nonest Lee	0046 577 88388888	883 95556	0086 577 88397777	wzhonest@wz.zj.cn
Johnny Dee International Fot Multi Inst	Austria/Himosov	Johnson Doo	0.564.704.4000	Ubb4 5232236	200	office@imagimmobilien.at
International Paper Co. LTD	Switzerland	Jone A Joshaniana	A. 004 221 1009	HU: 36 221 0638		johnnydee@guards.hu
ntemational Daner Co. T.D.	CAICEIIBIIG	District D. Cacridinasser	411 225 31 31		21 1 225 3100	Jens Zachariassen@ipaper.com
INCOME TO PROPERTY OF THE PROP	Y20	Richard D. Cameron	901 4194152	901 277 1224	901 214 4431	Richard Cameron@ipaper.com
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